

STATE OF ALABAMA

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2015 Alabama Insurance Examination Report

The information provided in this report was collected by the University of Alabama, as administrator of examinations for the Department of Insurance, based on the results of insurance producer, independent adjuster and title insurance agent examinations administered in 2015. Prelicensing course providers are verified at the time of each exam.

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Examination Passing Ratio, by Examination

Exam	Exams Given	Exams Passed	Exam Passing Ratio
Health	89	52	58%
Life	596	360	60%
Life & Health	2113	1263	60%
Casualty	17	5	29%
Property	59	29	49%
Personal Lines	257	104	40%
Property & Casualty	1789	832	47%
Bail Bonds	53	33	62%
Adj. Property & Casualty w/ WC & Crop	118	106	90%
Adj. Property & Casualty	149	133	89%
Adj. Worker's Compensation	1	1	100%
Title	47	46	98%
Grand Total	5288	2964	56%

Examination Passing Ratio, by Examination, First Attempts Only*

Exam	Exams Given	Exams Passed	Exam Passing Ratio
Health	69	44	64%
Life	503	309	61%
Life & Health	1749	1080	62%
Casualty	9	3	33%
Property	43	19	44%
Personal Lines	204	82	40%
Property & Casualty	1327	658	50%
Bail Bonds	46	27	59%
Adj. Property & Casualty w/ WC & Crop	111	99	89%
Adj. Property & Casualty	136	123	90%
Adj. Worker's Compensation	1	1	100%
Title	47	46	98%
Grand Total	4245	2491	59%

^{*}First Attempts refers to the first time an individual has taken a particular exam.

Examination Passing Ratio, by Examination and Attempt

Exam	Attempt	Exams Given	Exams Passed	Exam Passing Ratio
Health	1	69	44	64%
	2	10	4	
	3	6	3	50%
	4	3	1	33%
	5	1	0	0%
Health Total		89	52	58%
Life	1	503	309	61%
	2	57	32	
	3	20	10	50%
	4	13	7	54%
	5	2	1	50%
	6	1	1	100%
Life Total		596	360	60%
Life & Health	1	1749	1080	62%
	2	274	140	51%
	3	63	33	52%
	4	25	8	32%
	5	2	2	100%
Life & Health Total		2113	1263	60%
Casualty	1	9	3	33%
	2	5	0	0%
	3	2	2	100%
	4	1	0	0%
Casualty Total		17	5	29%
Property	1	43	19	44%
	2	14	8	57%
	3	2	2	100%
Property Total		59		
Property & Casualty	1	1327	658	
	2	283	116	
	3	113		
	4	47	14	
	5	10	5	
	6	1	0	
	7	5		
	8	3		0%
Property & Casualty Total		1789	832	47%

Examination Passing Ratio, by Examination and Attempt

Exam	Attempt	Exams Given		Exam Passing Ratio
Personal Lines	1	204	82	40%
	2	47	19	40%
	3	4	2	50%
	4	1	0	0%
	5	1	1	100%
Personal Lines Total		257	104	40%
Bail Bonds	1	46	27	59%
	2	6	5	83%
	3	1	1	100%
Bail Bonds Total		53	33	62%
Adj. Property & Casualty w/ WC & Crop	1	111	99	89%
	2	7	7	100%
Adj. Property & Casualty w/ WC & Crop Total		118	106	90%
Adj. Property & Casualty	1	136	123	90%
	2	11	10	91%
	3	1	0	0%
	4	1	0	0%
Adj. Property & Casualty Total		149	133	89%
Adj. Worker's Compensation	1	1	1	100%
Adj. Worker's Compensation Total		1	1	100%
Title	1	47	46	98%
Title Total		47	46	98%
Grand Total		5288	2964	56%

Prelicensing Provider Name	Examinations	Exams Given	Exams Passed	Exams Passing Ratio
@ YOUR PACE ONLINE	Property & Casualty	5	1	20%
@ YOUR PACE ONLINE Total		5	1	20%

Prelicensing Provider Name	Examinations	Exams Given	Exams Passed	Exams Passing Ratio
0 CHANCE 2 FAIL	Health	14	6	43%
	Life	39	24	62%
	Life & Health	145	102	70%
	Property	20	12	60%
	Personal Lines	29	14	48%
	Property & Casualty	244	125	51%
	Adj. Property & Casualty	1	1	100%
0 CHANCE 2 FAIL Total		492	284	58%

Prelicensing Provider Name	Examinations	Exams Giv en	Exams Passed	Exams Passing Ratio
360TRAINING.COM, INC.	Life & Health	12	6	50%
	Personal Lines	1	0	0%
	Property & Casualty	32	9	28%
360TR AINING.COM, INC. Total		45	15	33%

Prelicensing Provider Name	Examinations	Exams Given	Exams Passed	Exams Passing Ratio
A A ONLINE CLASSES	Health	1	1	100%
	Life	2	1	50%
	Life & Health	38	18	47%
	Property	1	0	0%
	Property & Casualty	85	23	27%
	Adj. P & C w/ WC & Crop	5	2	40%
	Adj. Property & Casualty	1	0	0%
A A ONLINE CLASSES Total		133	45	34%

Prelicensing Provider Name	Examinations	Exams Given	Exams Passed	Exams Passing Ratio
A D BANKER & COMPANY OF ALABAMA	Health	6	5	83%
	Life	25	20	80%
	Life & Health	442	264	60%
	Casualty	2	1	50%
	Property	25	13	52%
	Personal Lines	60	29	48%
	Property & Casualty	297	151	51%
A D BANKER & COMPANY OF ALABAMA Total		857	483	56%

Prelicensing Provider Name	Examinations	Exams Giv en	Exams Passed	Exams Passing Ratio
A D Banker & Company (Corporate)	Health	4	3	75%
	Life	28	19	68%
	Life & Health	130	83	64%
	Casualty	1	1	100%
	Property	4	2	50%
	Personal Lines	147	51	35%
	Property & Casualty	147	67	46%
A D Banker & Company (Corporate) Total		461	226	49%

Prelicensing Provider Name	Examinations	Exams Given	Exams Passed	Exams Passing Ratio
AdjusterPro	Life & Health	1	0	0%
	Adj. P & C w/ WC & Crop	103	101	98%
	Adj. Property & Casualty	129	127	98%
	Adj. Worker's Compensation	1	1	100%
AdjusterPro Total		234	229	98%

Prelicensing Provider Name	Examinations	Exams Given	Exams Passed	Exams Passing Ratio
AL INDEPENDENT INSURANCE AGENTS	Life	1	0	0%
	Property & Casualty	105	65	62%
AL INDEPENDENT INSURANCE AGENTS Total		106	65	61%

Prelicensing Provider Name	Examinations	Exams Given	Exams Passed	Exams Passing Ratio
ALFA INSURANCE COMPANY	Property & Casualty	13	5	38%
ALFA INSURANCE COMPANY Total		13	5	38%

Prelicensing Provider Name	Examinations	Exams Given	Exams Passed	Exams Passing Ratio
Allstate Insurance Company	Life & Health	1	1	100%
Allstate Insurance Company Total		1	1	100%

Prelicensing Provider Name	Examinations	Exams Given	Exams Passed	Exams Passing Ratio
Benefit Solutions School of Insurance	Health	2	1	50%
	Life	1	1	100%
	Life & Health	12	8	67%
	Property & Casualty	2	1	50%
Benefit Solutions School of Insurance Total		17	11	65%

Prelicensing Provider Name	Examinations	Exams Given	Exams Passed	Exams Passing Ratio
BRADLEY ENTERPRISES	Life	1	1	100%
	Life & Health	35	17	49%
	Property & Casualty	45	16	36%
	Adj. P & C w/ WC & Crop	3	0	0%
	Adj. Property & Casualty	2	1	50%
BRADLEY ENTERPRISES Total		86	35	41%

Prelicensing Provider Name	Examinations	Exams Given	Exams Passed	Exams Passing Ratio
BURCH ASSOCIATES	Life	5	4	80%
	Life & Health	50	24	48%
	Casualty	1	0	0%
	Personal Lines	3	2	67%
	Property & Casualty	51	24	47%
BURCH ASSOCIATES Total		110	54	49%

Prelicensing Provider Name	Examinations	Exams Given	Exams Passed	Exams Passing Ratio
CLARITY FINANCIAL SERVICES	Life	4	2	50%
CLARITY FINANCIAL SERVICES Total		4	2	50%

Prelicensing Provider Name	Examinations	Exams Given	Exams Passed	Exams Passing Ratio
CONTINUING EDUCATION RESOURCES, INC.	Life & Health	6	5	83%
	Personal Lines	3	1	33%
	Property & Casualty	6	1	17%
	Bail Bonds	19	14	74%
	Adj. P & C w/ WC & Crop	2	0	0%
	Adj. Property & Casualty	7	1	14%
CONTINUING EDUCATION RESOURCES, INC. Total		43	22	51%

Prelicensing Provider Name	Examinations	Exams Given	Exams Passed	Exams Passing Ratio
CPMI PROFESSIONAL DEVELOPMENT, INC.	Life & Health	1	1	100%
	Property & Casualty	5	0	0%
CPMI PROFESSIONAL DEVELOPMENT, INC. Total		6	1	17%

Prelicensing Provider Name	Examinations	Exams Given	Exams Passed	Exams Passing Ratio
Earn Certification LLC	Life & Health	1	0	0%
Earn Certification LLC Total		1	0	0%

Prelicensing Provider Name	Examinations	Exams Given	Exams Passed	Exams Passing Ratio
EXAMFX	Health	10	6	60%
	Life	40	33	83%
	Life & Health	228	157	69%
	Property & Casualty	63	35	56%
EXAMFX Total		341	231	68%

Prelicensing Provider Name	Examinations	Exams Given	Exams Passed	Exams Passing Ratio
FRANKS INSURANCE SCHOOL	Life & Health	1	0	0%
	Personal Lines	1	1	100%
	Property & Casualty	12	3	25%
FRANKS INSURANCE SCHOOL Total		14	4	29%

Prelicensing Provider Name	Examinations	Exams Given	Exams Passed	Exams Passing Ratio
GOSAUS TEAM. LLC	Health	3	3	100%
	Life	15	12	80%
	Life & Health	18	10	56%
	Personal Lines	2	0	0%
	Property & Casualty	20	8	40%
	Adj. P & C w/ WC & Crop	5	3	60%
	Adj. Property & Casualty	2	2	100%
GOSAUS TEAM. LLC Total		65	38	58%

Prelicensing Provider Name	Examinations	Exams Given	Exams Passed	Exams Passing Ratio
INSURANCE SCHOOLS, INC.	Property & Casualty	4	4	100%
	Adj. Property & Casualty	1	1	100%
INSURANCE SCHOOLS, INC. Total		5	5	100%

Prelicensing Provider Name	Examinations	Exams Given	Exams Passed	Exams Passing Ratio
INSURANCE SYSTEMS OF ALABAMA	Health	16	11	69%
	Life	37	28	76%
	Life & Health	264	162	61%
	Casualty	2	1	50%
	Property	1	0	0%
	Personal Lines	5	2	40%
	Property & Casualty	281	124	44%
INSURANCE SYSTEMS OF ALABAMA Total		606	328	54%

Prelicensing Provider Name	Examinations	Exams Given	Exams Passed	Exams Passing Ratio
INTEGRITY SCHOOL OF INSURANCE	Health	1	1	100%
	Life	1	1	100%
	Life & Health	15	12	80%
	Property & Casualty	6	1	17%
	Bail Bonds	7	5	71%
INTEGRITY SCHOOL OF INSURANCE Total		30	20	67%

Prelicensing Provider Name	Examinations	Exams Given	Exams Passed	Exams Passing Ratio
J-MAX SCHOOL OF INSURANCE	Property & Casualty	2	1	50%
J-MAX SCHOOL OF INSURANCE Total		2	1	50%

Prelicensing Provider Name	Examinations	Exams Given	Exams Passed	Exams Passing Ratio
KAPLAN FINANCIAL	Health	8	6	75%
	Life	10	8	80%
	Life & Health	107	84	79%
	Property & Casualty	85	45	53%
	Adj. Property & Casualty	2	0	0%
KAPLAN FINANCIAL Total		212	143	67%

Prelicensing Provider Name	Examinations	Exams Given	Exams Passed	Exams Passing Ratio
Koogler Group	Title	47	46	98%
Koogler Group Total		47	46	98%

Prelicensing Provider Name	Examinations	Exams Given	Exams Passed	Exams Passing Ratio
NATIONAL ONLINE INSURANCE SCHOOL, LLC	Life	5	3	60%
	Life & Health	2	0	0%
NATIONAL ONLINE INSURANCE SCHOOL, LLC Total		7	3	43%

Prelicensing Provider Name	Examinations	Exams Given	Exams Passed	Exams Passing Ratio
PRELICENSE.COM, A SERVICE OF WEBCE	Health	5	5	100%
	Life	27	20	74%
	Life & Health	55	36	65%
	Casualty	9	0	0%
	Property	2	0	0%
	Property & Casualty	27	13	48%
PRELICENSE.COM, A SERVICE OF WEBCE Total		125	74	59%

Prelicensing Provider Name	Examinations	Exams Given	Exams Passed	Exams Passing Ratio
PRIMERICA LIFE INS CO	Life	247	125	51%
	Life & Health	6	3	50%
PRIMERICA LIFE INS CO Total		253	128	51%

Prelicensing Provider Name	Examinations	Exams Given	Exams Passed	Exams Passing Ratio
R S THOMAS TRAINING ASSOCIATES, INC.	Life & Health	1	0	0%
	Adj. Property & Casualty	4	0	0%
R S THOMAS TRAINING ASSOCIATES, INC. Total		5	0	0%

Prelicensing Provider Name	Examinations	Exams Given	Exams Passed	Exams Passing Ratio
TESTEACHERS	Health	11	0	0%
	Life	48	26	54%
	Life & Health	313	139	44%
	Casualty	2	2	100%
	Property	3	1	33%
	Property & Casualty	197	79	40%
TESTEACHERS Total		574	247	43%

Prelicensing Provider Name	Examinations	Exams Given	Exams Passed	Exams Passing Ratio
Testivity	Life	1	1	100%
	Life & Health	1	1	100%
Testivity Total		2	2	100%

Prelicensing Provider Name	Examinations	Exams Given	Exams Passed	Exams Passing Ratio
THE LICENSE COACH	Health	8	4	50%
	Life	42	21	50%
	Life & Health	154	91	59%
THE LICENSE COACH Total		204	116	57%

Prelicensing Provider Name	Examinations	Exams Given	Exams Passed	Exams Passing Ratio
The Moseley Group	Property	3	1	33%
The Moseley Group Total		3	1	33%

Prelicensing Provider Name	Examinations	Exams Given	Exams Passed	Exams Passing Ratio
THE TRINITY LIFE GROUP	Property & Casualty	3	2	67%
THE TRINITY LIFE GROUP Total		3	2	67%

Prelicensing Provider Name	Examinations	Exams Given	Exams Passed	Exams Passing Ratio
Troy University - Dothan	Life & Health	4	3	75%
	Property & Casualty	22	12	55%
Troy University - Dothan Total		26	15	58%

Prelicensing Provider Name	Examinations	Exams Giv en	Exams Passed	Exams Passing Ratio
TROY UNIVERSITY- TROY	Life & Health	2	2	100%
	Property & Casualty	13	7	54%
TROY UNIVERSITY- TROY Total		15	9	60%

Prelicensing Provider Name	Examinations	Exams Given	Exams Passed	Exams Passing Ratio
THE UNIVERSITY OF ALABAMA	Life & Health	14	10	71%
	Personal Lines	6	4	67%
	Property & Casualty	16	9	56%
	Bail Bonds	27	14	52%
THE UNIVERSITY OF ALABAMA Total		63	37	59%

Prelicensing Provider Name	Examinations	Exams Given	Exams Passed	Exams Passing Ratio
XCEL TESTING SOLUTIONS	Life	17	10	59%
	Life & Health	53	23	43%
XCEL TESTING SOLUTIONS Tota		70	33	47%