

### STATE OF ALABAMA

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# 2019 Alabama Insurance Examination Report

The information provided in this report was collected by the University of Alabama, as administrator of examinations for the Department of Insurance, based on the results of insurance producer, independent adjuster, and title insurance agent examinations administered in 2019. Prelicensing course providers are verified at the time of each exam.

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### **Examination Pass Ratio, by Examination**

Exam	Exams Given	Exams Passed	Exam Passing Ratio
Health	613	301	49%
Life	1034	650	63%
Life & Health	2553	1671	65%
Casualty	8	6	75%
Property	49	34	69%
Property & Casualty	1767	945	53%
Personal Lines	199	111	56%
Bail Bonds	34	24	71%
Adjuster Property & Casualty with Worker's			
Comp & Crop	521	431	83%
Adjuster Property & Casualty	359	298	83%
Adjuster Worker's Comp	6	5	83%
Adjuster Crop	2	0	0%
Title	52	40	77%
Grand Total	7197	4516	63%

### Examination Pass Ratio, by Examination, First Attempts Only\*

Exam	Exams Given	Exams Passed	Exam Passing Ratio
Health	502	259	52%
Life	917	592	65%
Life & Health	2273	1528	67%
Casualty	8	6	75%
Property	43	29	67%
Property & Casualty	1428	790	55%
Personal Lines	159	94	59%
Bail Bonds	26	19	73%
Adjuster Property & Casualty with Worker's			
Comp & Crop	450	386	86%
Adjuster Property & Casualty	316	271	86%
Adjuster Worker's Comp	5	4	80%
Adjuster Crop	1	0	0%
Title	49	38	78%
Grand Total	6177	4016	65%

<sup>\*</sup>First Attempts refers to the first time an individual has taken a particular exam.

### **Examination Passing Ratio, by Examination and Attempt**

Exam	Attempt	Exams Given	Exams Passed	Exam Passing Ratio
Health	1	502	259	52%
	2	99	37	37%
	3	10	3	30%
	4	2	2	100%
Health Total		613	301	49%
Life	1	917	592	65%
	2	84	45	54%
	3	22	9	41%
	4	11	4	36%
Life Total		1034	650	63%
Life & Health	1	2273	1528	67%
	2	215	105	49%
	3	52	31	60%
	4	12	6	50%
	5	1	1	100%
Life & Health Total		2553	1671	65%
Casualty	1	8	6	75%
Casualty Total		8	6	75%
Property	1	43	29	67%
	2	6	5	83%
Property Total		49	34	69%
Property & Casualty	1	1428	790	55%
	2	235	112	48%
	3	71	31	44%
	4	23	9	39%
	6	1	0	0%
	5	6	3	50%
	7	1	0	0%
	9	1	0	0%
	10	1	0	0%
Property & Casualty Total		1767	945	53%
Personal Lines	1	159	94	59%
	2	26	10	38%
	3	10	5	50%
	4	3	1	33%
	5	1	1	100%
Personal Lines Total		199	111	56%
Bail Bonds	1	26	19	73%
	2	6	4	67%
	3	2	1	50%
Bail Bonds Total		34	24	71%

### **Examination Passing Ratio, by Examination and Attempt**

Exam	Attempt	Exams Given	Exams Passed	Exam Passing Ratio
Adj. Property & Casualty w/ WC & Crop	1	450	386	86%
	2	59	36	61%
	3	9	6	67%
	4	3	3	100%
Adj. Property & Casualty w/ WC & Crop Tot	al	521	431	83%
Adj. Property & Casualty	1	316	271	86%
	2	34	23	68%
	3	6	2	33%
	4	3	2	67%
Adj. Property & Casualty Total		359	298	83%
Adj. Worker's Comp	1	5	4	80%
	2	1	1	100%
Adj. Worker's Comp Total		6	5	83%
Adj. Crop	1	1	0	0%
	2	1	0	0%
Adj. Crop Total		2	0	0%
Title	1	49	38	78%
	2	2	2	100%
	3	1	0	0%
Title Total		52	40	77%
Grand Total		7197	4516	63%

Pre Lic Prov Name	Exam		Exams Passed	Exam Passing Ratio
@ YOUR PACE ONLINE	Health	2	2	100%
	Life	6	5	83%
	Life & Health	5	4	80%
	Property & Casualty	11	7	64%
	Property	1	1	100%
	Personal Lines	1	1	100%
@ YOUR PACE ONLINE Total		26	20	77%

Pre Lic Prov Name	Exam		Exams Passed	Exam Passing Ratio
0 CHANCE 2 FAIL	Health	6	6	100%
	Life	18	15	83%
	Life & Health	77	57	74%
	Property & Casualty	197	108	55%
	Property	8	4	50%
	Adj. Property & Casualty w/ WC & Crop	1	0	0%
	Personal Lines	15	12	80%
	Casualty	2	2	100%
0 CHANCE 2 FAIL Total		324	204	63%

Pre Lic Prov Name	Exam		Exams Passed	Exam Passing Ratio
360TRAINING.COM, INC.	Life	1	1	100%
	Life & Health	15	12	80%
	Property & Casualty	29	19	66%
	Personal Lines	1	0	0%
360TRAINING.COM, INC. Total		46	32	70%

Pre Lic Prov Name	Exam		Exams Passed	Exam Passing Ratio
A A ONLINE CLASSES	Life	1	0	0%
	Life & Health	24	16	67%
	Property & Casualty	29	8	28%
	Adj. Property & Casualty w/ WC & Crop	6	2	33%
	Adj. Property & Casualty	2	1	50%
	Personal Lines	1	0	0%
A A ONLINE CLASSES Total		63	27	43%

Pre Lic Prov Name	Exam	Exams Given	Exams Passed	Exam Passing Ratio
A. C. Bail Bonding	Bail Bonds	4	2	50%
A. C. Bail Bonding Total		4	2	50%

Pre Lic Prov Name	Exam		Exams Passed	Exam Passing Ratio
A.D. Banker & Company	Health	43	25	58%
	Life	147	122	83%
	Life & Health	372	236	63%
	Property & Casualty	400	212	53%
	Property	1	1	100%
	Adj. Property & Casualty	1	0	0%
	Personal Lines	156	83	53%
	Casualty	2	2	100%
A.D. Banker & Company Total		1122	681	61%

Pre Lic Prov Name	Exam		Exams Passed	
Adjuster Route	Adj. Property & Casualty w/ WC & Crop	2	0	0%
Adjuster Route Total		2	0	0%

Pre Lic Prov Name	Exam		Exams Passed	Exam Passing Ratio
AdjusterPro	Property & Casualty	3	0	0%
	Adj. Property & Casualty w/ WC & Crop	242	176	73%
	Adj. Property & Casualty	332	281	85%
	Adj. Crop	2	0	0%
	Adj. Worker's Comp	6	5	83%
AdjusterPro Total		585	462	79%

Pre Lic Prov Name	Exam		Exams Passed	Paccing
Advantage Testing Solutions	Adj. Property & Casualty w/ WC & Crop	7	7	100%
	Adj. Property & Casualty	4	4	100%
Advantage Testing Solutions Total		11	11	100%

Pre Lic Prov Name	Exam		Exams Passed	Exam Passing Ratio
AE21 INCORPORATED	Adj. Property & Casualty w/ WC & Crop	1	1	100%
	Adj. Property & Casualty	1	1	100%
AE21 INCORPORATED Total		2	2	100%

Pre Lic Prov Name	Exam		Exams Passed	Passing
AL INDEPENDENT INSURANCE AGENTS	Property & Casualty	86	45	52%
	Personal Lines	3	1	33%
AL INDEPENDENT INSURANCE AGENTS Total		89	46	52%

Pre Lic Prov Name	Exam	Exams Ex Given Pa		Passing
ALFA INSURANCE COMPANY	Life	1	1	100%
ALFA INSURANCE COMPANY Total		1	1	100%

Pre Lic Prov Name	Exam	Exams Given	Exams Passed	Passing
AMERICAN ONLINE INSURANCE SCHOOL	Life & Health	2	1	50%
AMERICAN ONLINE INSURANCE SCHOOL Total		2	1	50%

Pre Lic Prov Name	Exam	Exams Given		Passing
AUTHORITY BAIL BOND	Bail Bonds	14	9	64%
<b>AUTHORITY BAIL BOND Total</b>		14	9	64%

### **Examination Passing Ratio, by Prelicensing Provider and Exam**

Pre Lic Prov Name	Exam	Exams Given	Exams Passed	Passing
BACHELOR'S IN INSURANCE	Property & Casualty	1	1	100%
BACHELOR'S IN INSURANCE Total		1	1	100%

Not actually a prelicensing provider. This is an exemption from the prelicense course as found in Ala. Code § 27-7-5(a)(3)d.

Pre Lic Prov Name	Exam		Exams Passed	Daccing
Benefit Solutions School of Insurance	Life & Health	16	16	100%
	Property & Casualty	21	20	95%
Benefit Solutions School of Insurance Total		37	36	97%

Pre Lic Prov Name	Exam		Exams Passed	Exam Passing Ratio
BRADLEY ENTERPRISES	Life	1	0	0%
	Life & Health	31	21	68%
	Property & Casualty	36	14	39%
	Property	4	4	100%
	Adj. Property & Casualty w/ WC & Crop	4	1	25%
	Adj. Property & Casualty	5	1	20%
BRADLEY ENTERPRISES Total		81	41	51%

Pre Lic Prov Name	Exam		Exams Passed	Exam Passing Ratio
BURCH ASSOCIATES	Life	4	2	50%
	Life & Health	48	28	58%
	Property & Casualty	54	27	50%
	Property	7	5	71%
	Personal Lines	9	5	56%
	Casualty	1	0	0%
BURCH ASSOCIATES Total		123	67	54%

Pre Lic Prov Name	Exam		Exams Passed	Exam Passing Ratio
CONTINUING EDUCATION RESOURCES, INC.	Health	1	1	100%
	Life	3	1	33%
	Life & Health	7	2	29%
	Property & Casualty	8	4	50%
	Property	1	0	0%
	Bail Bonds	4	3	75%
CONTINUING EDUCATION RESOURCES, INC. Total		24	11	46%

Pre Lic Prov Name	Exam		Exams Passed	Daccing
CPMI PROFESSIONAL DEVELOPMENT, INC.	Health	1	1	100%
	Life & Health	8	5	63%
	Property & Casualty	11	7	64%
CPMI PROFESSIONAL DEVELOPMENT, INC. Total		20	13	65%

Pre Lic Prov Name	Exam		Exams Passed	Passing
Elite Insurance Licensing, LLC	Health	1	0	0%
	Life	1	1	100%
	Property & Casualty	2	0	0%
Elite Insurance Licensing, LLC Total		4	1	25%

Pre Lic Prov Name	Exam		Exams Passed	Exam Passing Ratio
EXAMFX	Health	367	155	42%
	Life	306	195	64%
	Life & Health	462	304	66%
	Property & Casualty	384	179	47%
	Property	25	17	68%
	Personal Lines	1	1	100%
	Casualty	2	1	50%
EXAMFX Total		1547	852	55%

Pre Lic Prov Name	Exam		Exams Passed	Exam Passing Ratio
GOSAUS TEAM. LLC	Life	11	6	55%
	Life & Health	7	2	29%
	Property & Casualty	11	9	82%
	Adj. Property & Casualty w/ WC & Crop	7	5	71%
	Personal Lines	1	1	100%
GOSAUS TEAM. LLC Total		37	23	62%

Pre Lic Prov Name	Exam	Exams Given	Exams Passed	Exam Passing Ratio
Hollins & Associates	Adj. Property & Casualty w/ WC & Crop	222	220	99%
Hollins & Associates Total		222	220	99%

Pre Lic Prov Name	Exam		Exams Passed	Passing
INSURANCE SCHOOLS, INC.	Property & Casualty	3	3	100%
	Adj. Property & Casualty w/ WC & Crop	14	6	43%
	Adj. Property & Casualty	12	9	<b>75%</b>
INSURANCE SCHOOLS, INC. Total		29	18	62%

Pre Lic Prov Name	Exam		Exams Passed	Exam Passing Ratio
INSURANCE SYSTEMS OF ALABAMA	Health	5	3	60%
	Life	17	12	71%
	Life & Health	60	36	60%
	Property & Casualty	125	61	49%
	Personal Lines	7	4	<b>57%</b>
INSURANCE SYSTEMS OF ALABAMA Total		214	116	54%

Pre Lic Prov Name	Exam		Exams Passed	Passing
INTEGRITY SCHOOL OF INSURANCE	Life	1	0	0%
	Life & Health	5	4	80%
	Bail Bonds	2	1	50%
INTEGRITY SCHOOL OF INSURANCE Total		8	5	63%

Pre Lic Prov Name	Exam		Exams Passed	Exam Passing Ratio
JEFFERSON STATE COMMUNITY COLLEGE	Health	1	0	0%
	Life	8	5	63%
	Life & Health	27	18	67%
	Property & Casualty	46	25	54%
	Property	2	2	100%
	Personal Lines	3	2	67%
JEFFERSON STATE COMMUNITY COLLEGE Total		87	52	60%

Pre Lic Prov Name	Exam		Exams Passed	Exam Passing Ratio
KAPLAN FINANCIAL	Health	26	17	65%
	Life	15	13	87%
	Life & Health	138	116	84%
	Property & Casualty	164	106	65%
	Personal Lines	1	1	100%
KAPLAN FINANCIAL Total		344	253	74%

Pre Lic Prov Name	Exam	Exams Given		Passing
Koogler Group	Title	32	31	97%
<b>Koogler Group Total</b>		32	31	97%

Pre Lic Prov Name	Exam		Exams Passed	Passing
THE LICENSE COACH	Health	1	1	100%
	Life	7	7	100%
	Life & Health	49	28	<b>57%</b>
THE LICENSE COACH Total		57	36	63%

Pre Lic Prov Name	Exam	Exams Exams Given Passed	Exam Passing Ratio
The Mitchell Agency LLC	Life & Health	1	L 100%
The Mitchell Agency LLC Total		1 :	100%

Pre Lic Prov Name	Exam	Exams Given	Exams Passed	Exam Passing Ratio
Mogul School of Business	Title	20	9	45%
Mogul School of Business Total		20	9	45%

Pre Lic Prov Name	Exam		Exams Passed	Exam Passing Ratio
NATIONAL ONLINE INSURANCE SCHOOL, LLC	Health	4	1	25%
	Life	1	0	0%
	Life & Health	7	5	71%
NATIONAL ONLINE INSURANCE SCHOOL, LLC Total		12	6	50%

Pre Lic Prov Name	Exam		Exams Passed	Daccing
Norris Insurance Licensing	Life & Health	2	0	0%
	Property & Casualty	2	2	100%
Norris Insurance Licensing Total		4	2	50%

Pre Lic Prov Name	Exam		Exams Passed	Passing
Pre-License School of Insurance	Health	2	1	50%
	Life	2	2	100%
	Property & Casualty	15	6	40%
Pre-License School of Insurance Total		19	9	47%

Pre Lic Prov Name	Exam		Exams Passed	Exam Passing Ratio
PRELICENSE.COM, A SERVICE OF WEBCE	Health	5	4	80%
	Life	14	11	79%
	Life & Health	29	25	86%
	Property & Casualty	20	11	55%
	Casualty	1	1	100%
PRELICENSE.COM, A SERVICE OF WEBCE Total		69	52	75%

Pre Lic Prov Name	Exam		Exams Passed	Exam Passing Ratio
PRIMERICA LIFE INS CO	Life	382	189	49%
	Property & Casualty	1	0	0%
PRIMERICA LIFE INS CO Total		383	189	49%

Pre Lic Prov Name	Exam		Exams Passed	Paccing
R S THOMAS TRAINING ASSOCIATES, INC.	Life	1	0	0%
	Adj. Property & Casualty w/ WC & Crop	2	0	0%
	Adj. Property & Casualty	1	1	100%
R S THOMAS TRAINING ASSOCIATES, INC. Total		4	1	25%

Pre Lic Prov Name	Exam		Exams Passed	Paccing
Right Way Adjusting LLC	Adj. Property & Casualty w/ WC & Crop	13	13	100%
Right Way Adjusting LLC Total		13	13	100%

Pre Lic Prov Name	Exam	Exams Given	Exams Passed	Exam Passing Ratio
Securities Training Corporation	Life & Health	5	4	80%
Securities Training Corporation Total		5	4	80%

Pre Lic Prov Name	Exam		Exams Passed	Passing
Troy University - Dothan	Life & Health	31	18	58%
	Property & Casualty	19	12	63%
Troy University - Dothan Total		50	30	60%

Pre Lic Prov Name	Exam		Exams Passed	Exam Passing Ratio
TROY UNIVERSITY- TROY	Life & Health	25	14	56%
	Property & Casualty	41	29	71%
TROY UNIVERSITY- TROY Total		66	43	65%

Pre Lic Prov Name	Exam		Exams Passed	Exam Passing Ratio
THE UNIVERSITY OF ALABAMA	Health	1	1	100%
	Life	1	1	100%
	Life & Health	20	13	65%
	Property & Casualty	48	30	63%
	Bail Bonds	10	9	90%
	Adj. Property & Casualty	1	0	0%
THE UNIVERSITY OF ALABAMA Total		81	54	67%

Pre Lic Prov Name	Exam	Exams Exams P	Exam assing Ratio
XCEL Solutions LLC.	Health	147 83	56%
	Life	85 61	<b>72</b> %
	Life & Health	1080 685	63%
XCEL Solutions LLC. Total		1312 829	63%