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# 2023 Alabama Insurance Examination Report

The information provided in this report was collected by the University of Alabama, as administrator of examinations for the Department of Insurance, based on the results of insurance producer, independent adjuster, and title insurance agent examinations administered in 2023. Prelicensing course providers are verified at the time of each exam.

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**Examination Pass Ratio, by Location** 

Exam Location	Exans Given	Exams Passed	Passing Ratio
Bishop State CC (Mobile area)	415	216	52%
Millbrook Professional Testing Center (Montgomery area)	1273	711	56%
University of Alabama, University Hall (Tuscaloosa area)	883	487	58%
University of Alabama at Huntsville (Huntsville area)	654	374	57%
Jefferson State CC - Jefferson Campus (Birmingham area)	995	570	57%
Online	3821	2437	64%
Grand Tota	7991	4795	60%

**Examination Pass Ratio, by Examination** 

Exam	Exams Given	<b>Exams Passed</b>	Passing Ratio
Producer - Bail Bonds	27	13	48%
Producer - Casualty	11	7	64%
Producer - Health	329	233	71%
Producer - Life	1483	890	60%
Producer - Life & Health	3006	1896	63%
Producer - Personal Lines	541	285	53%
Producer - Property	4	2	50%
Producer - Property & Casualty	1756	964	55%
Independent Adjuster - P&C with WC & Crop	522	304	58%
Independent Adjuster - Property & Casualty (P&C)	250	150	60%
Independent Adjuster - Workers' Comp (WC)	11	8	73%
Independent Adjuster - Crop	1	0	0%
Title Insurance Agent	50	43	86%
Grand Tota	7991	4795	60%

Examination Pass Ratio, by Examination, First Attempts Only\*

Exam	Exams Given	<b>Exams Passed</b>	Passing Ratio
Producer - Bail Bonds	19	9	47%
Producer - Casualty	9	7	78%
Producer - Health	273	200	73%
Producer - Life	1182	758	64%
Producer - Life & Health	2418	1632	67%
Producer - Personal Lines	394	225	57%
Producer - Property	3	2	67%
Producer - Property & Casualty	1246	768	62%
Independent Adjuster - P&C with WC & Crop	423	256	61%
Independent Adjuster - Property & Casualty (P&C)	187	124	66%
Independent Adjuster - Workers' Comp (WC)	10	7	70%
Title Insurance Agent	43	37	86%
Grand Total	6207	4025	65%

<sup>\*</sup>First Attempts refers to the first time an individual has taken a particular exam.

## **Examination Passing Ratio, by Examination and Attempt**

Examination	Attempt	Exams Given	Exams Passed	Passing Ratio
Producer - Bail Bonds	1	19	9	47%
	2	7	4	57%
	4	1	0	0%
Producer - Bail Bonds Total		27	13	48%
Producer - Casualty	1	9	7	78%
	2	1	0	0%
	5	1	0	0%
Producer - Casualty Total		11	7	64%
Producer - Health	1	273	200	73%
	2	48	26	54%
	3	8	7	88%
Producer - Health Total		329	233	71%
Producer - Life	1	1182	758	64%
	2	245	110	45%
	3	41	16	39%
	4	12	6	50%
	5	1	0	0%
	6	2	0	0%
Producer - Life Total		1483	890	60%
Producer - Life & Health	1	2418	1632	67%
	2	492	224	46%
	3	64	25	39%
	4	26	14	54%
	5	4	0	0%
	6	2	1	50%
Producer - Life & Health Total		3006	1896	63%
Producer - Personal Lines	1	394	225	57%
	2	124	51	41%
	3	17	6	35%
	4	4	2	50%
	5	2	1	50%
Producer - Personal Lines Total		541	285	53%
Producer - Property	1	3	2	67%
	2	1	0	0%
Producer - Property Total		4	2	50%
Producer - Property & Casualty	1	1246	768	62%
	2	356	139	39%
	3	99	41	41%
	4	38	13	34%
	5	9	2	22%
	_	•	4	400/
Producer - Property & Casualty Total	6	8 1756	964	13% 55%

#### **Examination Passing Ratio, by Examination and Attempt**

Examination	Attempt	Exams Given	Exams Passed	Passing Ratio
Independent Adjuster - P&C with WC & Crop	1	423	256	61%
	2	78	41	53%
	3	15	5	33%
	4	6	2	33%
Independent Adjuster - P&C with WC & Crop Total		522	304	58%
Independent Adjuster - Property & Casualty (P&C)	1	187	124	66%
	2	49	25	51%
	3	10	1	10%
	4	4	0	0%
Independent Adjuster - Property & Casualty (P&C) To	otal	250	150	60%
Independent Adjuster - Workers' Comp (WC)	1	10	7	70%
	2	1	1	100%
Independent Adjuster - Workers' Comp (WC) Total		11	8	73%
Independent Adjuster - Crop	3	1	0	0%
Independent Adjuster - Crop Total		1	0	0%
Title Insurance Agent	1	43	37	86%
	2	6	5	83%
	5	1	1	100%
Title Insurance Agent Total		50	43	86%
Grand Total		7991	4795	60%

2023 Prelicensing Provider	Exam	Exams Given	Exams Passed	Exam Passing Ratio
360Training.com Inc 2023	Producer - Life & Health	2	2	100%
	Producer - Property & Casualty	3	1	33%
360Training.com Inc Total 2023		5	3	60%
360Training.com Inc 2022	Producer - Life & Health	2	2	100%
	Producer - Property & Casualty	3	1	33%
360Training.com Inc Total 2022		5	3	60%
360Training.com Inc 2021	Producer - Health	1	0	0%
	Producer - Life & Health	17	13	76%
	Producer - Property & Casualty	8	6	75%
	Independent Adjuster - Property & Casualty (P&C)	1	0	0%
360Training.com Inc Total 2021		27	19	70%
360Training.com Inc 2020	Producer - Life	1	1	100%
, and the second	Producer - Life & Health	27	23	85%
	Producer - Property & Casualty	27	17	63%
360Training.com Inc Total 2020		55	41	75%
360Training.com Inc 2019	Producer - Life	1	1	100%
	Producer - Life & Health	15	12	80%
	Producer - Personal Lines	1	0	0%
	Producer - Property & Casualty	29	19	66%
360Training.com Inc Total 2019		46	32	70%
360Training.com Inc 2018	Producer - Casualty	1	1	100%
	Producer - Life & Health	9	4	44%
	Producer - Property	1	1	100%
	Producer - Property & Casualty	12	9	75%
360Training.com Inc Total 2018		23	15	65%
360Training.com Inc 2017	Producer - Life & Health	9	7	78%
	Producer - Property & Casualty	16	8	50%
360Training.com Inc Total 2017		25	15	60%

2023 Prelicensing Provider	Exam	Exams Given	Exams Passed	Exam Passing Ratio
A A Online Classes 2023	Producer - Life	18	5	28%
	Producer - Life & Health	13	7	54%
	Producer - Personal Lines	1	0	0%
	Producer - Property & Casualty	4	1	25%
A A Online Classes Total 2023		36	13	36%
A A Online Classes 2022	Producer - Health	1	0	0%
	Producer - Life	17	9	53%
	Producer - Life & Health	19	9	47%
	Producer - Personal Lines	1	1	100%
	Producer - Property & Casualty	12	3	25%
A A Online Classes Total 2022		50	22	44%
A A Online Classes 2021	Producer - Health	1	1	100%
	Producer - Life	9	3	33%
	Producer - Life & Health	13	3	23%
	Producer - Personal Lines	1	1	100%
	Producer - Property & Casualty	25	11	44%
A A Online Classes Total 2021		49	19	39%
A A Online Classes 2020	Producer - Life	1	1	100%
	Producer - Life & Health	2	2	100%
	Producer - Property & Casualty	23	14	61%
A A Online Classes Total 2020		26	17	65%
A A Online Classes 2019	Producer - Life	1	0	0%
	Producer - Life & Health	24	16	67%
	Producer - Personal Lines	1	0	0%
	Producer - Property & Casualty	29	8	28%
	Independent Adjuster - P&C with WC & Crop	6	2	33%
	Independent Adjuster - Property & Casualty (P&C)	2	1	50%
A A Online Classes Total 2019		63	27	43%
A A Online Classes 2018	Producer - Health	2	0	0%
	Producer - Life & Health	21	16	76%
	Producer - Property & Casualty	48	19	40%
	Independent Adjuster - P&C with WC & Crop	2	0	0%
	Independent Adjuster - Property & Casualty (P&C)	1	0	0%
A A Online Classes Total 2018		74	35	47%
A A Online Classes 2017	Producer - Life & Health	24	15	63%
	Producer - Property & Casualty	39	16	41%
	Independent Adjuster - P&C with WC & Crop	1	0	0%
	Independent Adjuster - Property & Casualty (P&C)	2	0	0%
A A Online Classes Total 2017	, , , , , , , , , , , , , , , , , , , ,	66	31	47%

2023 Prelicensing Provider	Exam	Exams Given	Exams Passed	Exam Passing Ratio
A C Bail Bonding 2023	Producer - Bail Bonds	5	0	0%
A C Bail Bonding Total 2023		5	0	0%
A C Bail Bonding 2022	Producer - Bail Bonds	5	0	0%
A C Bail Bonding Total 2022		5	0	0%
A C Bail Bonding 2021	Producer - Bail Bonds	6	1	17%
A C Bail Bonding Total 2021		6	1	17%
A C Bail Bonding 2020	Producer - Bail Bonds	4	1	25%
	Producer - Property & Casualty	1	1	100%
A C Bail Bonding Total 2020		5	2	40%
A C Bail Bonding 2019	Producer - Bail Bonds	4	2	50%
A C Bail Bonding Total 2019		4	2	50%

A D Banker Corp 2023  Producer - Casualty Producer - Health Producer - Health Producer - Life Producer - Life Health Producer - Life Health Producer - Life Health Producer - Personal Lines Producer - Property Producer - Property Producer - Property S Casualty  A D Banker & Company 2022 Producer - Health Producer - Health Producer - Life Health Producer - Life Health Producer - Property S Casualty Producer - Property S Casualty Producer - Life Health Producer - Personal Lines Producer - Property S Casualty  A D Banker & Company Total 2022 Producer - Property S Casualty  A D Banker & Company Total 2022 Producer - Property S Casualty Producer - Property S Casualty Producer - Life Health Producer - Life Health Producer - Property S Casualty Producer - Property S Casualty Producer - Life Health Producer - Life Health Producer - Life Health Producer - Property S Casualty Producer - Property S Casualty Producer - Life Health Producer - Life Healt	2023 Prelicensing Provider	Exam	Exams Given	Exams Passed	Exam Passing Ratio
Producer - Life       160       98       61%         Producer - Life & Health       233       160       69%         Producer - Personal Lines       258       144       56%         Producer - Property       2       1       33%         Producer - Property & Casualty       362       198       55%         A D Banker Corp Total 2023       Producer - Health       22       15       68%         Producer - Life       192       137       71%         Producer - Life & Health       220       148       67%         Producer - Personal Lines       186       101       54%         Producer - Property & Casualty       428       226       53%         A D Banker & Company Total 2022       Producer - Casualty       2       2       100%         A D Banker & Company 2021       Producer - Casualty       2       2       100%         Producer - Health       17       13       76%         Producer - Life       128       100       78%	A D Banker Corp 2023	Producer - Casualty	1	1	100%
Producer - Life & Health       233       160       69%         Producer - Personal Lines       258       144       56%         Producer - Property       2       1       33%         Producer - Property & Casualty       362       198       55%         A D Banker Corp Total 2023       1048       629       60%         A D Banker & Company 2022       Producer - Health       22       15       68%         Producer - Life       192       137       71%         Producer - Life & Health       220       148       67%         Producer - Personal Lines       186       101       54%         Producer - Property & Casualty       428       226       53%         A D Banker & Company Total 2022       Producer - Casualty       2       2       100%         A D Banker & Company 2021       Producer - Casualty       2       2       100%         Producer - Health       17       13       76%         Producer - Life       128       100       78%		Producer - Health	31	27	87%
Producer - Personal Lines       258       144       56%         Producer - Property       2       1       33%         Producer - Property & Casualty       362       198       55%         A D Banker Corp Total 2023       1048       629       60%         A D Banker & Company 2022       Producer - Health       22       15       68%         Producer - Life       192       137       71%         Producer - Life & Health       220       148       67%         Producer - Personal Lines       186       101       54%         Producer - Property & Casualty       428       226       53%         A D Banker & Company 2021       Producer - Casualty       2       2       100%         Producer - Health       17       13       76%         Producer - Life       128       100       78%		Producer - Life	160	98	61%
Producer - Property         2         1         33%           Producer - Property & Casualty         362         198         55%           A D Banker Corp Total 2023         1048         629         60%           A D Banker & Company 2022         Producer - Health         22         15         68%           Producer - Life         192         137         71%           Producer - Life & Health         220         148         67%           Producer - Personal Lines         186         101         54%           Producer - Property & Casualty         428         226         53%           A D Banker & Company Total 2022         Producer - Casualty         2         2         100%           A D Banker & Company 2021         Producer - Casualty         2         2         100%           Producer - Life         128         100         78%		Producer - Life & Health	233	160	69%
Producer - Property & Casualty         362         198         55%           A D Banker Corp Total 2023         1048         629         60%           A D Banker & Company 2022         Producer - Health         22         15         68%           Producer - Life         192         137         71%           Producer - Life & Health         220         148         67%           Producer - Personal Lines         186         101         54%           Producer - Property & Casualty         428         226         53%           A D Banker & Company Total 2022         1048         627         60%           A D Banker & Company 2021         Producer - Casualty         2         2         100%           Producer - Health         17         13         76%           Producer - Life         128         100         78%		Producer - Personal Lines	258	144	56%
A D Banker Corp Total 2023  A D Banker & Company 2022  Producer - Health Producer - Life Producer - Life & Health Producer - Life & Health Producer - Personal Lines Producer - Property & Casualty  A D Banker & Company Total 2022  A D Banker & Company Total 2022  A D Banker & Company Total 2021  Producer - Casualty Producer - Casualty Producer - Health Producer - Health Producer - Life & Health Producer - Description 1048 Producer - Casualty Producer - Life 118 100 78%			2		
A D Banker & Company 2022 Producer - Health 22 15 68% Producer - Life 192 137 71% Producer - Life & Health 220 148 67% Producer - Personal Lines 186 101 54% Producer - Property & Casualty 428 226 53% A D Banker & Company Total 2022 1048 627 60% Producer - Casualty 2 2 100% Producer - Health 17 13 76% Producer - Health 17 13 76% Producer - Life 128 100 78%		Producer - Property & Casualty			
Producer - Life       192       137       71%         Producer - Life & Health       220       148       67%         Producer - Personal Lines       186       101       54%         Producer - Property & Casualty       428       226       53%         A D Banker & Company Total 2022       1048       627       60%         A D Banker & Company 2021       Producer - Casualty       2       2       100%         Producer - Health       17       13       76%         Producer - Life       128       100       78%	A D Banker Corp Total 2023		1048	629	60%
Producer - Life & Health       220       148       67%         Producer - Personal Lines       186       101       54%         Producer - Property & Casualty       428       226       53%         A D Banker & Company Total 2022       1048       627       60%         A D Banker & Company 2021       Producer - Casualty       2       2       100%         Producer - Health       17       13       76%         Producer - Life       128       100       78%	A D Banker & Company 2022	Producer - Health	22	15	68%
Producer - Personal Lines       186       101       54%         Producer - Property & Casualty       428       226       53%         A D Banker & Company Total 2022       1048       627       60%         A D Banker & Company 2021       Producer - Casualty       2       2       100%         Producer - Health       17       13       76%         Producer - Life       128       100       78%		Producer - Life	192	137	71%
Producer - Property & Casualty       428       226       53%         A D Banker & Company Total 2022       1048       627       60%         A D Banker & Company 2021       Producer - Casualty       2       2       100%         Producer - Health       17       13       76%         Producer - Life       128       100       78%		Producer - Life & Health	220	148	67%
A D Banker & Company Total 2022  A D Banker & Company 2021  Producer - Casualty Producer - Health Producer - Life  1048 627 60% 2 100% 76% 1048 627 60% 1048 627 60% 1048 627 60% 1048 627 60% 1048 627 60% 1048 627 60% 1048 627 60% 60% 60% 60% 60% 60% 60% 60% 60% 60%				101	54%
A D Banker & Company 2021 Producer - Casualty 2 2 100% Producer - Health 17 13 76% Producer - Life 128 100 78%		Producer - Property & Casualty	428		
Producer - Health         17         13         76%           Producer - Life         128         100         78%	A D Banker & Company Total 2022		1048	627	60%
Producer - Life 128 100 78%	A D Banker & Company 2021	Producer - Casualty	2	2	100%
		Producer - Health	17	13	76%
		Producer - Life	128	100	78%
Producer - Life & Health 329 236 72%		Producer - Life & Health	329	236	72%
Producer - Personal Lines 275 141 51%		Producer - Personal Lines	275	141	51%
Producer - Property 1 1 1 100%		Producer - Property	1	1	100%
Producer - Property & Casualty 492 262 53%		Producer - Property & Casualty	492	262	53%
A D Banker & Company Total 2021 1244 755 61%	A D Banker & Company Total 2021		1244	755	61%
A D Banker & Company 2020 Producer - Health 20 10 50%	A D Banker & Company 2020	Producer - Health	20	10	50%
Producer - Life 75 54 72%		Producer - Life	75	54	72%
Producer - Life & Health 306 208 68%		Producer - Life & Health	306	208	68%
Producer - Personal Lines 140 65 46%		Producer - Personal Lines	140	65	46%
Producer - Property 1 1 1 100%		Producer - Property	1	1	100%
Producer - Property & Casualty 343 180 52%		Producer - Property & Casualty	343	180	52%
Independent Adjuster - Property & Casualty (P&C) 1 0 0%		Independent Adjuster - Property & Casualty (P&C)	1	0	0%
Independent Adjuster - Workers' Comp (WC) 1 0 0%		Independent Adjuster - Workers' Comp (WC)	1	0	0%
A D Banker & Company Total 2020 887 518 58%	A D Banker & Company Total 2020		887	518	58%
A D Banker Corp 2019 Producer - Casualty 2 2 100%	A D Banker Corp 2019	Producer - Casualty	2	2	100%
Producer - Health 43 25 58%		Producer - Health	43	25	58%
Producer - Life 147 122 83%		Producer - Life	147	122	83%
Producer - Life & Health 372 236 63%		Producer - Life & Health	372	236	63%
Producer - Personal Lines 156 83 53%		Producer - Personal Lines	156	83	53%
Producer - Property 1 1 1 100%		Producer - Property	1	1	100%
Producer - Property & Casualty 400 212 53%		Producer - Property & Casualty	400	212	53%
Independent Adjuster - Property & Casualty (P&C) 1 0 0%			1		0%
A D Banker Corp Total 2019 1122 681 61%	A D Banker Corp Total 2019		1122	681	61%

2023 Prelicensing Provider (Con't)	Exam	Exams Given	Exams Passed	Exam Passing Ratio
A D Banker Corp 2018	Producer - Health	22	16	73%
	Producer - Life	219	158	72%
	Producer - Life & Health	349	224	64%
	Producer - Personal Lines	162	77	48%
	Producer - Property	1	0	0%
	Producer - Property & Casualty	443	245	55%
A D Banker Corp Total 2018		1196	720	60%
A D Banker Corp 2017	Producer - Casualty	2	0	0%
	Producer - Health	39	25	64%
	Producer - Life	178	118	66%
	Producer - Life & Health	236	163	69%
	Producer - Personal Lines	84	47	56%
	Producer - Property	7	3	43%
	Producer - Property & Casualty	301	165	55%
	Independent Adjuster - P&C with WC & Crop	1	0	0%
	Independent Adjuster - Property & Casualty (P&C)	2	0	0%
A D Banker Corp Total 2017		850	521	61%

2023 Prelicensing Provider	Exam	Exams Given	Exams Passed	Exam Passing Ratio
AL Independent Insurance Agents 2023	Producer - Life & Health	1	0	0%
	Producer - Property & Casualty	101	61	60%
AL Independent Insurance Agents Total 2023		113	76	67%
AL Independent Insurance Agents 2022	Producer - Life & Health	1	0	0%
	Producer - Property & Casualty	96	57	59%
AL Independent Insurance Agents Total 2022		97	57	59%
AL Independent Insurance Agents 2021	Producer - Property & Casualty	85	51	60%
AL Independent Insurance Agents Total 2021		85	51	60%
AL Independent Insurance Agents 2020	Producer - Property & Casualty	25	17	68%
AL Independent Insurance Agents Total 2020		25	17	68%
AL Independent Insurance Agents 2019	Producer - Personal Lines	3	1	33%
	Producer - Property & Casualty	86	45	52%
AL Independent Insurance Agents Total 2019		89	46	52%
AL Independent Insurance Agents 2018	Producer - Life & Health	1	1	100%
	Producer - Property & Casualty	106	76	72%
AL Independent Insurance Agents Total 2018		107	77	72%
AL Independent Insurance Agents 2017	Producer - Life	1	0	0%
	Producer - Property & Casualty	112	76	68%
AL Independent Insurance Agents Total 2017		113	76	67%

2023 Prelicensing Provider	Exam	Exams Given	Exams Passed	Exam Passing Ratio
Alabama School of Bail Bonding 2023	Producer - Bail Bonds	9	5	56%
Alabama School of Bail Bonding Total 2023		13	7	54%
Alabama School of Bail Bonding 2022	Producer - Bail Bonds	13	7	54%
Alabama School of Bail Bonding Total 2022		13	7	54%

2023 Prelicensing Provider	Exam	Exams Given	Exams Passed	Exam Passing Ratio
Alfa Insurance Company 2023	Producer - Life & Health	19	16	84%
	Producer - Property & Casualty	114	76	67%
Alfa Insurance Company Total 2023		133	92	69%
Alfa Insurance Company 2022	Producer - Health	1	1	100%
	Producer - Life & Health	29	22	76%
	Producer - Property & Casualty	99	53	54%
Alfa Insurance Company Total 2022		129	76	59%
Alfa Insurance Company 2021	Producer - Property & Casualty	3	3	100%
Alfa Insurance Company Total - 2021		3	3	100%
Alfa Insurance Company 2020	Producer - Property & Casualty	1	0	0%
Alfa Insurance Company Total 2020		1	0	0%
Alfa Insurance Company 2019	Producer - Life	1	1	100%
Alfa Insurance Company Total 2019		1	1	100%
Alfa Insurance Company 2018	Producer - Life & Health	1	1	100%
Alfa Insurance Company Total 2018		1	1	100%
Alfa Insurance Company 2017	Producer - Life	1	0	0%
	Producer - Life & Health	3	1	33%
	Producer - Property & Casualty	3	1	33%
Alfa Insurance Company Total 2017		7	2	29%

2023 Prelicensing Provider	Exam	Exams Given	Exams Passed	Exam Passing Ratio
American Online Insurance School 2023	Producer - Health	1	1	100%
	Producer - Life	24	11	46%
	Producer - Life & Health	8	5	63%
	Producer - Property & Casualty	1	1	100%
American Online Insurance School Total 2023		34	18	53%
American Online Insurance School 2022	Producer - Life	16	10	63%
	Producer - Life & Health	1	1	100%
	Producer - Property & Casualty	1	0	0%
American Online Insurance School Total 2022		18	11	61%
American Online Insurance School 2021	Producer - Health	1	1	100%
	Producer - Life	13	7	54%
	Producer - Life & Health	3	3	100%
	Producer - Property & Casualty	1	1	100%
American Online Insurance School Total 2021		18	12	67%
American Online Insurance School 2020	Producer - Life	5	5	100%
	Producer - Life & Health	1	0	0%
American Online Insurance School Total 2020		6	5	83%
American Online Insurance School 2019	Producer - Life & Health	2	1	50%
American Online Insurance School Total 2019		2	1	50%
American Online Insurance School 2018	Producer - Life	1	1	100%
	Producer - Life & Health	2	1	50%
American Online Insurance School Total 2018		3	2	67%

2023 Prelicensing Provider	Exam	Exams Given	Exams Passed	Exam Passing Ratio
Ashley Fisher Simmons 2023	Producer - Life & Health	1	0	0%
Ashley Fisher Simmons Total 2023		1	0	0%
Ashley Fisher Simmons 2022	Producer - Bail Bonds	1	0	0%
	Producer - Life	4	2	50%
Ashley Fisher Simmons Total 2022		5	2	40%
Ashley Fisher Simmons 2021	Producer - Health	1	1	100%
	Producer - Life	4	3	75%
	Producer - Property & Casualty	2	0	0%
Ashley Fisher Simmons Total 2021		7	4	57%
Ashley Fisher Simmons 2020	Producer - Life	6	4	67%
Ashley Fisher Simmons Total 2020		6	4	67%

2023 Prelicensing Provider	Exam	Exams Given	Exams Passed	Exam Passing Ratio
At Your Pace Online 2023	Producer - Health	6	6	100%
	Producer - Life	6	5	83%
	Producer - Life & Health	22	14	64%
	Producer - Property & Casualty	20	14	70%
At Your Pace Online Total 2023		54	39	72%
At Your Pace Online 2022	Producer - Casualty	3	2	67%
	Producer - Health	4	4	100%
	Producer - Life	10	6	60%
	Producer - Life & Health	10	8	80%
	Producer - Property	1	1	100%
	Producer - Property & Casualty	35	14	40%
At Your Pace Online Total 2022		63	35	56%
At Your Pace Online 2021	Producer - Health	8	5	63%
	Producer - Life	9	7	78%
	Producer - Life & Health	11	10	91%
	Producer - Property & Casualty	20	7	35%
At Your Pace Online Total 2021		48	29	60%
At Your Pace Online 2020	Producer - Health	5	3	60%
	Producer - Life	6	4	67%
	Producer - Life & Health	13	8	62%
	Producer - Property & Casualty	16	11	69%
At Your Pace Online Total 2020		40	26	65%
At Your Pace Online 2019	Producer - Health	2	2	100%
	Producer - Life	6	5	83%
	Producer - Life & Health	5	4	80%
	Producer - Personal Lines	1	1	100%
	Producer - Property	1	1	100%
	Producer - Property & Casualty	11	7	64%
At Your Pace Online Total 2019		26	20	77%
At Your Pace Online 2018	Producer - Health	4	3	75%
	Producer - Life	6	4	67%
	Producer - Life & Health	16	8	50%
	Producer - Property & Casualty	9	3	33%
At Your Pace Online Total 2018		35	18	51%
At Your Pace Online 2017	Producer - Health	6	3	50%
	Producer - Life	4	1	25%
	Producer - Life & Health	11	6	55%
	Producer - Property & Casualty	13	5	38%
At Your Pace Online Total 2017		34	15	44%

2023 Prelicensing Provider	Exam	Exams Given	Exams Passed	Exam Passing Ratio
Bachelor's in Insurance* 2023	Producer - Property & Casualty	1	1	100%
	Independent Adjuster - Property & Casualty (P&C)	1	0	0%
Bachelor's in Insurance* Total 2023		2	1	50%
Bachelor's in Insurance* 2022	Producer - Property & Casualty	1	1	100%
Bachelor's in Insurance* Total 2022		1	1	100%
Bachelor's in Insurance* 2021	Producer - Life	1	1	100%
	Producer - Property & Casualty	4	4	100%
Bachelor's in Insurance* Total 2021		5	5	100%
Bachelor's in Insurance* 2020	Producer - Life & Health	2	2	100%
	Producer - Property & Casualty	2	2	100%
Bachelor's in Insurance* Total 2020		4	4	100%
Bachelor's in Insurance* 2019	Producer - Property & Casualty	1	1	100%
Bachelor's in Insurance* Total 2019		1	1	100%
Bachelor's in Insurance* 2018	Producer - Property & Casualty	2	2	100%
Bachelor's in Insurance* Total 2018		2	2	100%
Bachelor's in Insurance* 2017	Producer - Life & Health	2	1	50%
	Producer - Property & Casualty	2	2	100%
Bachelor's in Insurance* Total 2017		4	3	75%

<sup>\*</sup> Technically, this is not a prelicensing provider but an exception to the requirement to complete a prelicensing course for applicants with a minimum of a bachelor's degree with a major in insurance from an accredited college or university, as set forth in Ala. Code § 27-7-5(a)(3)d.

2023 Prelicensing Provider	Exam	Exams Given	Exams Passed	Exam Passing Ratio
Benefit Solutions School of Insurance 2023	Producer - Life & Health	3	3	100%
	Producer - Property & Casualty	2	2	100%
Benefit Solutions School of Insurance Total 2023		18	18	100%
Benefit Solutions School of Insurance 2022	Producer - Health	1	1	100%
	Producer - Life & Health	2	2	100%
	Producer - Property & Casualty	5	5	100%
Benefit Solutions School of Insurance Total 2022		8	8	100%
Benefit Solutions School of Insurance 2021	Producer - Life & Health	8	8	100%
	Producer - Property & Casualty	10	10	100%
Benefit Solutions School of Insurance Total 2021		18	18	100%
Benefit Solutions School of Insurance 2020	Producer - Life & Health	8	8	100%
	Producer - Property & Casualty	8	8	100%
Benefit Solutions School of Insurance Total 2020		16	16	100%
Benefit Solutions School of Insurance 2019	Producer - Life & Health	16	16	100%
	Producer - Property & Casualty	21	20	95%
Benefit Solutions School of Insurance Total 2019		37	36	97%
Benefit Solutions School of Insurance 2018	Producer - Life & Health	19	18	95%
	Producer - Property & Casualty	17	16	94%
Benefit Solutions School of Insurance Total 2018		36	34	94%
Benefit Solutions School of Insurance 2017	Producer - Health	1	1	100%
	Producer - Life & Health	14	13	93%
	Producer - Property & Casualty	7	5	71%
Benefit Solutions School of Insurance Total 2017		22	19	86%

2023 Prelicensing Provider	Exam	Exams Given	Exams Passed	Exam Passing Ratio
Bradley Enterprises 2023	Producer - Life & Health	1	1	100%
	Producer - Property & Casualty	1	1	100%
Bradley Enterprises Total 2023		2	2	100%
Bradley Enterprises 2022	Producer - Property & Casualty	4	2	50%
Bradley Enterprises Total 2022		4	2	50%
Bradley Enterprises 2021	Producer - Casualty	1	0	0%
	Producer - Health	1	1	100%
	Producer - Life	2	1	50%
	Producer - Life & Health	5	0	0%
	Producer - Personal Lines	13	13	100%
	Producer - Property & Casualty	8	4	50%
Bradley Enterprises Total 2021		30	19	63%
Bradley Enterprises 2020	Producer - Casualty	1	1	100%
, .	Producer - Life & Health	17	15	88%
	Producer - Personal Lines	7	3	43%
	Producer - Property & Casualty	17	4	24%
	Independent Adjuster - Property & Casualty (P&C)	1	0	0%
Bradley Enterprises Total 2020		43	23	53%
Bradley Enterprises 2019	Producer - Life	1	0	0%
	Producer - Life & Health	31	21	68%
	Producer - Property	4	4	100%
	Producer - Property & Casualty	36	14	39%
	Independent Adjuster - P&C with WC & Crop	4	1	25%
	Independent Adjuster - Property & Casualty (P&C)	5	1	20%
Bradley Enterprises Total 2019		81	41	51%
Bradley Enterprises 2018	Producer - Health	1	0	0%
	Producer - Life	2	2	100%
	Producer - Life & Health	23	13	57%
	Producer - Personal Lines	1	1	100%
	Producer - Property & Casualty	52	13	25%
	Independent Adjuster - P&C with WC & Crop	1	1	100%
	Independent Adjuster - Property & Casualty (P&C)	4	0	0%
Bradley Enterprises Total 2018		84	30	36%
Bradley Enterprises 2017	Producer - Life	3	2	67%
	Producer - Life & Health	49	37	76%
	Producer - Personal Lines	1	0	0%
	Producer - Property	1	0	0%
	Producer - Property & Casualty	72	27	38%
	Independent Adjuster - P&C with WC & Crop	1	0	0%
	Independent Adjuster - Property & Casualty (P&C)	1	0	0%
Bradley Enterprises Total 2017		128	66	52%

Continuing Education Resources Inc 2023         Producer - Health         12         10         33%           Producer - Life & Health         12         10         33%           Producer - Life & Health         2         2         100%           Producer - Personal Lines         1         1         100%           Producer - Personal Lines         1         1         100%           Continuing Education Resources Inc - 2023         20         87%           Continuing Education Resources Inc - 2022         Producer - Bail Bonds         5         3         60%           Producer - Property & Casualty         6         4         67%         6         4         67%           Continuing Education Resources Inc Total 2022         Producer - Property & Casualty         2         19         76%           Continuing Education Resources Inc Total 2021         Producer - Hote Health         3         3         100%           Producer - Property & Casualty         4         4         100%           Continuing Education Resources Inc Total 2020         Producer - Health         10         9         8         88%           Continuing Education Resources Inc Total 2020         Producer - Life & Health         10         9         9         2	2023 Prelicensing Provider	Exam	Exams Given	Exams Passed	Exam Passing Ratio
Producer - Life & Health	Continuing Education Resources Inc 2023	Producer - Bail Bonds	6	5	83%
Producer - Personal Lines		Producer - Health	12	10	83%
Producer - Property & Casualty   2   2   100%   20%   87%   100%   20%   20%   87%   20%   20%   87%   20%   20%   87%   20%		Producer - Life & Health	2	2	100%
Continuing Education Resources Inc - 2022         Producer - Bail Bonds Producer - Bail Bonds Producer - Life & Health Producer - Property & Casualty Security Securit		Producer - Personal Lines			
Continuing Education Resources Inc 2022         Producer - Bail Bonds         5         3         60%           Producer - Life & Health         14         12         88%           Producer - Life & Health         14         12         88%           Producer - Property & Casualty         6         4         67%           Continuing Education Resources Inc 2021         Producer - Bail Bonds         2         1         50%           Producer - Life & Health         3         3         100%           Producer - Property & Casualty         4         4         100%           Continuing Education Resources Inc 2021         Producer - Property & Casualty         4         4         100%           Producer - Life & Health         2         0         0%           Producer - Life & Health         2         0         0%           Producer - Life & Health         1         9         98%           Continuing Education Resources Inc Total 2020         2         100%         90%           Continuing Education Resources Inc Total 2019         Producer - Bail Bonds         4         3         75%           Producer - Life & Health         1         1         100%         90%           Producer - Property & Casualty <td></td> <td>Producer - Property &amp; Casualty</td> <td></td> <td></td> <td></td>		Producer - Property & Casualty			
Producer - Life & Health   14   12   86%   Producer - Property & Casualty   6   4   67%   67	Continuing Education Resources Inc Total 2023		23	20	87%
Producer - Property & Casualty	Continuing Education Resources Inc 2022	Producer - Bail Bonds	5	3	60%
Continuing Education Resources Inc 2021         Producer - Bail Bonds         2         1         50%           Continuing Education Resources Inc 2021         Producer - Ufe & Health         3         3         100%           Continuing Education Resources Inc Total 2021         Producer - Ufle & Health         3         3         3         100%           Continuing Education Resources Inc 2020         Producer - Bail Bonds         111         9         82%           Producer - Life Producer - Life Producer - Life & Health         2         0         0%           Producer - Life & Health Producer - Property & Casualty         4         4         4         100%           Continuing Education Resources Inc Total 2020         Producer - Property & Casualty         4         4         100%         9         9%           Continuing Education Resources Inc Total 2019         Producer - Bail Bonds         4         3         75%           Producer - Life & Health Producer - Life Health Producer - Property & Casualty         1         0         0%           Producer - Property & Casualty         4         50%         9%           Continuing Education Resources Inc Total 2019         Producer - Property & Casualty         1         0         0%           Continuing Education Resources Inc Total 2018			14	12	86%
Continuing Education Resources Inc 2021         Producer - Bail Bonds Producer - Life & Health Producer - Life & Health Producer - Life & Health Producer - Property & Casualty         2         1         50% producer - 100% Producer - Life & Health Producer - Life & Health Producer - Property & Casualty         4         4         100% Producer - Property & Casualty         4         4         100% Producer - Property & Casualty         4         4         100% Producer - Life & Health Producer - Health Producer - Life & Health Producer - Property & Casualty         11         9         8.2% Producer - Property & Casualty         4         4         100% Producer - Property & Casualty         4         4         100% Producer - Property & Casualty         4         100% Producer - Property & Casualty         4         100% Producer - Property & Casualty         4         3         75% Producer - Life & Health Producer - Property & Casualty         4         3         75% Producer - Life & Health Producer - Property & Casualty         4         3         3         3         3         6         4         50% Producer - Property & Casualty         4         4         100% Producer - Property & Casualty         4         4         50% Producer - Property & Casualty         4         50% Producer - Property & Casualty         4         50% Producer - Property & Casualty (P&C)         2         2         50% Producer - Property & Casualty (P&C)         2         0         0% Producer - Property &		Producer - Property & Casualty			
Producer - Life & Health         3         3         100%           Producer - Property & Casualty         4         4         100%           Continuing Education Resources Inc Total 2021         Producer - Bail Bonds         11         9         82%           Producer - Health         2         0         0%           Producer - Life Producer - Life & Health         10         9         90%           Producer - Life & Health         10         9         90%           Producer - Property & Casualty         4         4         100%           Continuing Education Resources Inc Total 2020         Producer - Bail Bonds         4         3         75%           Producer - Health         1         1         1         100%         100%           Producer - Health         7         2         29%         29%         24         83%           Producer - Life & Health         7         2         29%         20	Continuing Education Resources Inc Total 2022		25	19	76%
Producer - Property & Casualty	Continuing Education Resources Inc 2021	Producer - Bail Bonds	2	1	50%
Continuing Education Resources Inc 2020         Producer - Bail Bonds         11         9         8.2%           Producer - Health         2         0         0%           Producer - Life         2         2         100%           Producer - Life & Health         10         9         90%           Producer - Life & Health         10         9         90%           Producer - Property & Casualty         4         4         100%           Continuing Education Resources Inc 2019         Producer - Bail Bonds         4         3         75%           Producer - Life Producer - Life Health         1         1         1         100%           Producer - Life Health         7         2         29%           Producer - Life & Health         7         2         29%           Producer - Property & Casualty         8         4         50%           Producer - Property & Casualty         8         4         50%           Producer - Property & Casualty         8         4         50%           Producer - Property & Casualty         1         1         1         100%           Producer - Life & Health         6         4         67%         67%           Producer - Life &		Producer - Life & Health	3	3	100%
Producer - Bail Bonds		Producer - Property & Casualty	4	4	100%
Producer - Health         2         0         0%           Producer - Life         2         2         100%           Producer - Life & Health         10         9         90%           Producer - Property & Casualty         4         4         100%           Continuing Education Resources Inc 2019         Producer - Bail Bonds         4         3         75%           Producer - Life         1         1         100%           Producer - Life & Health         7         2         29%           Producer - Life & Health         7         2         29%           Producer - Life & Health         7         2         29%           Producer - Property & Casualty         8         4         50%           Producer - Property & Casualty         8         4         50%           Producer - Life & Health         6         4         67%           Producer - Life & Health         6         4         67%           Producer - Life & Health         6         4         67%           Producer - Property & Casualty         1         0         0%           Producer - Property & Casualty         1         0         0%           Producer - Property & Casualty	Continuing Education Resources Inc Total 2021		9	8	89%
Producer - Life         2         2         100%           Producer - Life & Health         10         9         90%           Producer - Property & Casualty         4         4         100%           Continuing Education Resources Inc 2019         Producer - Bail Bonds         4         3         75%           Producer - Health         1         1         100%           Producer - Life & Health         7         2         29%           Producer - Life & Health         7         2         29%           Producer - Life & Health         7         2         29%           Producer - Property         1         0         0%           Continuing Education Resources Inc Total 2019         Producer - Property & Casualty         8         4         50%           Producer - Life & Health         6         4         6%         4         6%           Producer - Life & Health         6         4         6%         4         6%           Producer - Life & Health         6         4         6%         4         6%         4         6%         4         6%         4         6%         4         6%         4         6%         4         6%         6% </td <td>Continuing Education Resources Inc 2020</td> <td>Producer - Bail Bonds</td> <td>11</td> <td>9</td> <td>82%</td>	Continuing Education Resources Inc 2020	Producer - Bail Bonds	11	9	82%
Producer - Life & Health Producer - Property & Casualty         10         9         90% 90% 90% 90% 90% 90% 90% 90% 90% 90%		Producer - Health	2	0	0%
Producer - Property & Casualty         4         4         100%           Continuing Education Resources Inc 2019         Producer - Bail Bonds         4         3         75%           Producer - Health         1         1         100%           Producer - Life         3         1         33%           Producer - Life & Health         7         2         29%           Producer - Life & Health         7         2         29%           Producer - Property         1         0         0%           Producer - Property & Casualty         8         4         50%           Producer - Property & Casualty         8         4         2         50%           Producer - Life         1         1         100%         100%           Producer - Life & Health         6         4         67%           Producer - Life & Health         6         4         67%           Producer - Property & Casualty         1         0         0%           Continuing Education Resources Inc Total 2018         Producer - Property & Casualty (P&C)         2         0         0%           Continuing Education Resources Inc Total 2018         Producer - Bail Bonds         26         13         50% </td <td rowspan="2"></td> <td>Producer - Life</td> <td>2</td> <td>2</td> <td>100%</td>		Producer - Life	2	2	100%
Continuing Education Resources Inc 2019		Producer - Life & Health	10	9	90%
Producer - Bail Bonds		Producer - Property & Casualty	4	4	100%
Producer - Health   1   1   100%	Continuing Education Resources Inc Total 2020		29	24	83%
Producer - Life         3         1         33%           Producer - Life & Health         7         2         29%           Producer - Property         1         0         0%           Producer - Property & Casualty         8         4         50%           Continuing Education Resources Inc Total 2019         Producer - Bail Bonds         4         2         50%           Producer - Life         1         1         100%           Producer - Life & Health         6         4         67%           Producer - Property & Casualty         1         0         0%           Independent Adjuster - Property & Casualty (P&C)         2         0         0%           Continuing Education Resources Inc Total 2018         Producer - Bail Bonds         26         13         50%           Continuing Education Resources Inc 2017         Producer - Bail Bonds         26         13         50%           Producer - Health         2         2         100%           Producer - Life & Health         3         2         67%           Producer - Property & Casualty         3         2         67%	Continuing Education Resources Inc 2019	Producer - Bail Bonds	4	3	75%
Producer - Life & Health         7         2         29%           Producer - Property         1         0         0%           Producer - Property & Casualty         8         4         50%           Continuing Education Resources Inc Total 2019         Producer - Bail Bonds         4         2         50%           Producer - Life         1         1         100%           Producer - Life & Health         6         4         67%           Producer - Property & Casualty         1         0         0%           Independent Adjuster - Property & Casualty (P&C)         2         0         0%           Continuing Education Resources Inc Total 2018         Producer - Bail Bonds         26         13         50%           Producer - Health         2         2         100%           Producer - Life & Health         2         2         100%           Producer - Life & Health         3         2         67%           Producer - Property & Casualty         3         2         67%		Producer - Health	1	1	100%
Producer - Property         1         0         0%           Producer - Property & Casualty         8         4         50%           Continuing Education Resources Inc Total 2019         Producer - Bail Bonds         4         2         50%           Producer - Life         1         1         100%           Producer - Life & Health         6         4         67%           Producer - Property & Casualty         1         0         0%           Independent Adjuster - Property & Casualty (P&C)         2         0         0%           Continuing Education Resources Inc Total 2018         14         7         50%           Continuing Education Resources Inc 2017         Producer - Bail Bonds         26         13         50%           Producer - Health         2         2         100%           Producer - Life & Health         3         2         67%           Producer - Life & Health         3         2         67%           Producer - Property & Casualty         3         2         67%		Producer - Life	3	1	33%
Producer - Property & Casualty   8		Producer - Life & Health	7	2	29%
Continuing Education Resources Inc Total 2019       24       11       46%         Continuing Education Resources Inc 2018       Producer - Bail Bonds       4       2       50%         Producer - Life       1       1       100%         Producer - Life & Health       6       4       67%         Producer - Property & Casualty       1       0       0%         Independent Adjuster - Property & Casualty (P&C)       2       0       0%         Continuing Education Resources Inc Total 2018       14       7       50%         Continuing Education Resources Inc 2017       Producer - Bail Bonds       26       13       50%         Producer - Health       2       2       100%         Producer - Life & Health       3       2       67%         Producer - Property & Casualty       3       2       67%		Producer - Property	1	0	0%
Producer - Bail Bonds		Producer - Property & Casualty	8	4	50%
Producer - Life	Continuing Education Resources Inc Total 2019		24	11	46%
Producer - Life & Health         6         4         67%           Producer - Property & Casualty         1         0         0%           Independent Adjuster - Property & Casualty (P&C)         2         0         0%           Continuing Education Resources Inc 2018         14         7         50%           Continuing Education Resources Inc 2017         Producer - Bail Bonds         26         13         50%           Producer - Health         2         2         100%           Producer - Life & Health         3         2         67%           Producer - Property & Casualty         3         2         67%	Continuing Education Resources Inc 2018	Producer - Bail Bonds	4	2	50%
Producer - Property & Casualty         1         0         0%           Independent Adjuster - Property & Casualty (P&C)         2         0         0%           Continuing Education Resources Inc Total 2018         14         7         50%           Continuing Education Resources Inc 2017         Producer - Bail Bonds         26         13         50%           Producer - Health         2         2         100%           Producer - Life & Health         3         2         67%           Producer - Property & Casualty         3         2         67%		Producer - Life	1	1	100%
Independent Adjuster - Property & Casualty (P&C)   2   0   0%		Producer - Life & Health	6	4	67%
Continuing Education Resources Inc Total 2018         14         7         50%           Continuing Education Resources Inc 2017         Producer - Bail Bonds         26         13         50%           Producer - Health         2         2         100%           Producer - Life & Health         3         2         67%           Producer - Property & Casualty         3         2         67%		Producer - Property & Casualty	1	0	0%
Continuing Education Resources Inc 2017         Producer - Bail Bonds         26         13         50%           Producer - Health         2         2         100%           Producer - Life & Health         3         2         67%           Producer - Property & Casualty         3         2         67%		Independent Adjuster - Property & Casualty (P&C)	2	0	0%
Producer - Health         2         2         100%           Producer - Life & Health         3         2         67%           Producer - Property & Casualty         3         2         67%	Continuing Education Resources Inc Total 2018		14	7	50%
Producer - Life & Health3267%Producer - Property & Casualty3267%	Continuing Education Resources Inc 2017	Producer - Bail Bonds	26	13	50%
Producer - Property & Casualty 3 2 67%		Producer - Health	2	2	100%
		Producer - Life & Health	3	2	67%
Continuing Education Resources Inc Total 2017 34 19 56%		Producer - Property & Casualty	3	2	67%
	Continuing Education Resources Inc Total 2017		34	19	56%

2023 Prelicensing Provider	Exam	Exams Given	Exams Passed	Exam Passing Ratio
COR Enterprises LLC dba AdjusterPro 2023	Independent Adjuster - P&C with WC & Crop	515	299	58%
	Independent Adjuster - Property & Casualty (P&C)	246	150	61%
	Independent Adjuster - Workers' Comp (WC)	11	8	73%
	Independent Adjuster - Crop	1	0	0%
	Producer - Life	4	1	25%
	Producer - Life & Health	2	0	0%
	Producer - Personal Lines	2	1	50%
	Producer - Property & Casualty	1	1	100%
COR Enterprises LLC dba AdjusterPro Total 2023		782	460	59%
COR Enterprises LLC dba AdjusterPro 2022	Producer - Bail Bonds	1	1	100%
	Producer - Health	1	1	100%
	Producer - Life	2	0	0%
	Producer - Life & Health	2	0	0%
	Producer - Personal Lines	1	0	0%
	Producer - Property & Casualty	4	1	25%
	Independent Adjuster - P&C with WC & Crop	538	319	59%
	Independent Adjuster - Property & Casualty (P&C)	187	122	65%
	Independent Adjuster - Workers' Comp (WC)	15	8	53%
	Independent Adjuster - Crop	3	1	33%
COR Enterprises LLC dba AdjusterPro Total 2022		754	453	60%
AdjusterPro 2021	Producer - Life	2	1	50%
•	Producer - Life & Health	4	3	75%
	Producer - Property & Casualty	2	1	50%
	Independent Adjuster - P&C with WC & Crop	476	331	70%
	Independent Adjuster - Property & Casualty (P&C)	179	145	81%
	Independent Adjuster - Workers' Comp (WC)	16	11	69%
	Independent Adjuster - Crop	4	0	0%
AdjusterPro Total 2021		683	492	72%
AdjusterPro 2020	Producer - Life & Health	1	0	0%
	Producer - Property & Casualty	1	0	0%
	Independent Adjuster - P&C with WC & Crop	165	140	85%
	Independent Adjuster - Property & Casualty (P&C)	169	140	83%
	Independent Adjuster - Workers' Comp (WC)	4	4	100%
	Independent Adjuster - Crop	6	5	83%
AdjusterPro Total 2020	asperiation regions.	346	289	84%
AdjusterPro 2019	Independent Adjuster - P&C with WC & Crop	242	175	72%
	Independent Adjuster - Property & Casualty (P&C)	332	280	84%
	Independent Adjuster - Workers' Comp (WC)	6	5	83%
	Independent Adjuster - Crop	2	0	0%
AdjusterPro Total 2010	писрепиет лијизтет - От Ор	582	460	
AdjusterPro Total 2019		362	400	79%

2023 Prelicensing Provider (Con't)	Exam	Exams Given	Exams Passed	Exam Passing Ratio
AdjusterPro 2018	Independent Adjuster - P&C with WC & Crop	449	299	67%
	Independent Adjuster - Property & Casualty (P&C)	352	272	77%
	Independent Adjuster - Workers' Comp (WC)	6	5	83%
	Independent Adjuster - Crop	3	1	33%
AdjusterPro Total 2018		810	577	71%
AdjusterPro 2017	Independent Adjuster - P&C with WC & Crop	662	418	63%
	Independent Adjuster - Property & Casualty (P&C)	314	239	76%
	Independent Adjuster - Workers' Comp (WC)	6	3	50%
	Independent Adjuster - Crop	4	3	75%
AdjusterPro Total 2017		986	663	67%

2023 Prelicensing Provider	Exam	Exams Given	Exams Passed	Exam Passing Ratio
CPMI Professional Development Inc 2023	Producer - Life & Health	1	0	0%
CPMI Professional Development Inc Total 2023		1	0	0%
CPMI Professional Development LLC 2022	Producer - Life & Health	2	1	50%
	Producer - Property & Casualty	4	2	50%
CPMI Professional Development LLC Total 2022		6	3	50%
CPMI Professional Development Inc 2021	Producer - Life & Health	5	0	0%
·	Producer - Property & Casualty	2	0	0%
CPMI Professional Development Inc Total 2021		7	0	0%
CPMI Professional Development Inc 2020	Producer - Life & Health	6	2	33%
	Producer - Property & Casualty	5	1	20%
CPMI Professional Development Inc Total 2020		11	3	27%
CPMI Professional Development Inc 2019	Producer - Health	1	1	100%
	Producer - Life & Health	8	5	63%
	Producer - Property & Casualty	11	7	64%
CPMI Professional Development Inc Total 2019		20	13	65%
CPMI Professional Development Inc 2018	Producer - Casualty	2	0	0%
	Producer - Health	1	1	100%
	Producer - Life & Health	7	5	71%
	Producer - Property	1	0	0%
	Producer - Property & Casualty	22	10	45%
CPMI Professional Development Inc Total 2018		33	16	48%
CPMI Professional Development Inc 2017	Producer - Life	1	1	100%
	Producer - Life & Health	4	4	100%
	Producer - Property & Casualty	10	3	30%
CPMI Professional Development Inc Total 2017		15	8	53%

2023 Prelicensing Provider	Exam	Exams Given	Exams Passed	Exam Passing Ratio
Elite Insurance Licensing LLC 2023	Producer - Personal Lines	1	0	0%
Elite Insurance Licensing LLC Total 2023		1	0	0%
Elite Insurance Licensing LLC 2022	Producer - Life	4	2	50%
Elite Insurance Licensing LLC Total 2022		4	2	50%
Elite Insurance Licensing LLC 2021	Producer - Life	1	0	0%
	Producer - Property & Casualty	1	1	100%
Elite Insurance Licensing LLC Total 2021		2	1	50%
Elite Insurance Licensing LLC 2020	Producer - Health	2	1	50%
	Producer - Life & Health	1	1	100%
	Producer - Property & Casualty	2	0	0%
Elite Insurance Licensing LLC Total 2020		5	2	40%
Elite Insurance Licensing LLC 2019	Producer - Health	1	0	0%
	Producer - Life & Health	1	1	100%
	Producer - Property & Casualty	2	0	0%
Elite Insurance Licensing LLC Total 2019		4	1	25%
Elite Insurance Licensing LLC 2018	Producer - Life & Health	1	1	100%
Elite Insurance Licensing LLC Total 2018		1	1	100%
Elite Insurance Licensing LLC 2017	Producer - Life	1	1	100%
	Producer - Property & Casualty	2	2	100%
Elite Insurance Licensing LLC Total 2017		3	3	100%

2023 Prelicensing Provider	Exam	Exams Given	Exams Passed	Exam Passing Ratio
ExamFX 2023	Producer - Casualty	4	3	75%
	Producer - Health	80	51	64%
	Producer - Life	376	218	58%
	Producer - Life & Health	480	284	59%
	Producer - Personal Lines	145	87	60%
	Producer - Property & Casualty	316	146	46%
ExamFX Total 2023		1401	789	56%
ExamFX 2022	Producer - Casualty	1	0	0%
	Producer - Health	109	52	48%
	Producer - Life	281	183	65%
	Producer - Life & Health	482	328	68%
	Producer - Property	141	89	63%
	Producer - Property & Casualty	299	153	51%
ExamFX Total 2022		1313	805	61%
ExamFX 2021	Producer - Casualty	1	1	100%
	Producer - Health	305	157	51%
	Producer - Life	312	220	71%
	Producer - Life & Health	499	351	70%
	Producer - Personal Lines	181	123	68%
	Producer - Property & Casualty	290	147	51%
	Independent Adjuster - P&C with WC & Crop	1	0	0%
ExamFX Total 2021		1589	999	63%
ExamFX 2020	Producer - Casualty	6	3	50%
	Producer - Health	206	116	56%
	Producer - Life	206	139	67%
	Producer - Life & Health	365	251	69%
	Producer - Personal Lines	12	8	67%
	Producer - Property & Casualty	253	106	42%
ExamFX Total 2020		1048	623	59%
ExamFX 2019	Producer - Casualty	2	1	50%
	Producer - Health	367	155	42%
	Producer - Life	306	195	64%
	Producer - Life & Health	462	304	66%
	Producer - Personal Lines	1	1	100%
	Producer - Property	25	17	68%
	Producer - Property & Casualty	384	179	47%
ExamFX Total 2019		1547	852	55%

2023 Prelicensing Provider (Con't)	Exam	Exams Given	Exams Passed	Exam Passing Ratio
ExamFX 2018	Producer - Casualty	6	1	17%
	Producer - Health	107	44	41%
	Producer - Life	179	121	68%
	Producer - Life & Health	333	241	72%
	Producer - Personal Lines	3	2	67%
	Producer - Property & Casualty	288	136	47%
	Independent Adjuster - Property & Casualty (P&C)	1	0	0%
ExamFX Total 2018		917	545	59%
ExamFX 2017	Producer - Health	15	10	67%
	Producer - Life	162	117	72%
	Producer - Life & Health	391	281	72%
	Producer - Personal Lines	5	1	20%
	Producer - Property	2	0	0%
	Producer - Property & Casualty	305	139	46%
ExamFX Total 2017		880	548	62%

2023 Prelicensing Provider	Exam	Exams Given	Exams Passed	Exam Passing Ratio
Gatson Training 2023	Producer - Personal Lines	1	0	0%
Gatson Training 2023		1	0	0%

2023 Prelicensing Provider	Exam	Exams Given	Exams Passed	Exam Passing Ratio
The Gosaus Team LLC - 2023	Producer - Life	6	5	83%
	Producer - Life & Health	9	7	78%
	Producer - Personal Lines	12	4	33%
	Producer - Property & Casualty	26	10	38%
	Independent Adjuster - P&C with WC & Crop	7	5	71%
The Gosaus Team LLC Total 2023		60	31	52%
The Gosaus Team LLC 2022	Producer - Life	3	3	100%
	Producer - Life & Health	10	7	70%
	Producer - Personal Lines	6	1	17%
	Producer - Property & Casualty	19	6	32%
	Independent Adjuster - P&C with WC & Crop	2	1	50%
The Gosaus Team LLC Total 2022		40	18	45%
The Gosaus Team LLC 2021	Producer - Life	9	7	78%
	Producer - Life & Health	10	6	60%
	Producer - Property & Casualty	21	10	48%
	Independent Adjuster - P&C with WC & Crop	4	3	75%
The Gosaus Team LLC Total 2021		44	26	59%
The Gosaus Team LLC 2020	Producer - Health	1	1	100%
	Producer - Life	7	5	71%
	Producer - Life & Health	11	6	55%
	Producer - Property & Casualty	12	10	83%
	Independent Adjuster - P&C with WC & Crop	8	6	75%
The Gosaus Team LLC Total 2020		39	28	72%
The Gosaus Team LLC 2019	Producer - Life	11	6	55%
	Producer - Life & Health	7	2	29%
	Producer - Personal Lines	1	1	100%
	Producer - Property & Casualty	11	9	82%
	Independent Adjuster - P&C with WC & Crop	7	5	71%
The Gosaus Team LLC Total 2019		37	23	62%
The Gosaus Team LLC - 2018	Producer - Life	5	3	60%
	Producer - Life & Health	11	9	82%
	Producer - Personal Lines	1	0	0%
	Producer - Property	1	0	0%
	Producer - Property & Casualty	20	11	55%
	Independent Adjuster - P&C with WC & Crop	18	16	89%
The Gosaus Team LLC Total 2018		56	39	70%
The Gosaus Team LLC - 2017	Producer - Life	6	5	83%
	Producer - Life & Health	22	11	50%
	Producer - Property	1	0	0%
	Producer - Property & Casualty	23	7	30%
	Independent Adjuster - P&C with WC & Crop	15	14	93%
The Gosaus Team LLC Total 2017		67	37	55%

2023 Prelicensing Provider	Exam	Exams Given	Exams Passed	Exam Passing Ratio
Insurance Schools Inc 2023	Producer - Casualty	1	0	0%
	Producer - Life	3	2	67%
	Producer - Life & Health	2	0	0%
	Producer - Property & Casualty	5	0	0%
Insurance Schools Inc Total 2023		11	2	18%
Insurance Schools Inc 2022	Producer - Life & Health	1	0	0%
	Producer - Property & Casualty	4	2	50%
Insurance Schools Inc Total 2022		5	2	40%
Insurance Schools Inc 2021	Producer - Health	1	1	100%
	Producer - Life	2	0	0%
	Producer - Life & Health	1	1	100%
	Producer - Property & Casualty	3	3	100%
	Independent Adjuster - P&C with WC & Crop	1	0	0%
Insurance Schools Inc Total 2021		8	5	63%
Insurance Schools Inc 2020	Producer - Property & Casualty	2	1	50%
	Independent Adjuster - P&C with WC & Crop	3	2	67%
	Independent Adjuster - Property & Casualty (P&C)	2	1	50%
Insurance Schools Inc Total 2020		7	4	57%
Insurance Schools Inc 2019	Producer - Property & Casualty	3	3	100%
	Independent Adjuster - P&C with WC & Crop	14	6	43%
	Independent Adjuster - Property & Casualty (P&C)	12	6	50%
Insurance Schools Inc Total 2019		29	15	52%
Insurance Schools Inc 2018	Producer - Life & Health	5	3	60%
	Producer - Property & Casualty	5	5	100%
	Independent Adjuster - P&C with WC & Crop	9	4	44%
	Independent Adjuster - Property & Casualty (P&C)	11	8	73%
Insurance Schools Inc Total 2018		30	20	67%
Insurance Schools Inc 2017	Producer - Life	2	1	50%
	Producer - Property & Casualty	6	2	33%
	Independent Adjuster - P&C with WC & Crop	10	5	50%
	Independent Adjuster - Property & Casualty (P&C)	6	6	100%
Insurance Schools Inc Total 2017		24	14	58%

Producer - Health	2023 Prelicensing Provider	Exam	Exams Given	Exams Passed	Exam Passing Ratio
Producer - Life & Health   5   2   40%   100%   1000	Insurance Systems of Alabama 2023	Producer - Health	1	1	100%
Producer - Personal Lines		Producer - Life	4	1	25%
Producer - Property & Casualty   3   2   67%   Insurance Systems of Alabama Total 2023   Producer - Life   1   0   0 %		Producer - Life & Health	5	2	40%
Insurance Systems of Alabama Total - 2023		Producer - Personal Lines	1	1	100%
Producer - Life   Health   5   4   80%     Producer - Life   Health   5   4   80%     Producer - Life   Health   5   4   80%     Producer - Property & Casualty   6   2   33%     Insurance Systems of Alabama - 2021     Producer - Life   Health   30   14   47%     Producer - Life   Health   30   14   47%     Producer - Property & Casualty   30   14   47%     Producer - Property & Casualty   46   23   50%     Insurance Systems of Alabama - 2021     Insurance Systems of Alabama - 2021     Producer - Health   2   2   100%     Producer - Property & Casualty   46   23   50%     Insurance Systems of Alabama - 2020     Producer - Health   2   2   100%     Producer - Life & Health   42   23   55%     Producer - Life & Health   42   23   55%     Producer - Property & Casualty   47   23   49%     Producer - Property & Casualty   47   23   49%     Insurance Systems of Alabama - 2019     Producer - Health   5   3   60%     Producer - Life & Health   6   17   12   71%     Producer - Life & Health   6   60%     Producer - Life & Health   6   60%     Producer - Property & Casualty   125   61   49%     Insurance Systems of Alabama - 2019     Producer - Property & Casualty   125   61   49%     Insurance Systems of Alabama - 2019     Producer - Property & Casualty   125   61   49%     Insurance Systems of Alabama - 2019     Producer - Property & Casualty   125   61   49%     Producer - Property & Casualty   13   50%     Producer - Property &		Producer - Property & Casualty	3	2	67%
Producer - Life & Health   5	Insurance Systems of Alabama Total 2023		431	264	61%
Producer - Property & Casualty	Insurance Systems of Alabama 2022	Producer - Life	1	0	0%
Insurance Systems of Alabama Total 2022    Producer - Life   Li		Producer - Life & Health	5	4	80%
Producer - Life   3		Producer - Property & Casualty			33%
Producer - Life & Health   30   14   47%     Producer - Personal Lines   1   1   100%     Producer - Personal Lines   1   1   100%     Producer - Property & Casualty   46   23   50%     Insurance Systems of Alabama - 2020   Producer - Health   2   2   100%     Producer - Life   4   3   75%     Producer - Life   4   3   75%     Producer - Life & Health   42   23   55%     Producer - Personal Lines   1   1   100%     Producer - Life & Health   5   3   60%     Producer - Life & Health   5   3   60%     Producer - Life & Health   60   36   60%     Producer - Personal Lines   7   4   57%     Insurance Systems of Alabama - 2019   Producer - Property & Casualty   125   61   49%     Insurance Systems of Alabama - 2018   Producer - Health   6   1   17%     Producer - Life   38   19   50%     Producer - Life   38   19   50%     Producer - Life   38   19   50%     Producer - Life   40%   10   5   50%     Producer - Property & Casualty   179   99   55%     Insurance Systems of Alabama - 2018   Producer - Property & Casualty   179   99   55%     Insurance Systems of Alabama - 2018   Producer - Property & Casualty   179   99   55%     Insurance Systems of Alabama - 2018   Producer - Property & Casualty   179   99   55%     Insurance Systems of Alabama - 2018   Producer - Property & Casualty   179   99   55%     Insurance Systems of Alabama - 2018   Producer - Property & Casualty   179   99   55%     Insurance Systems of Alabama - 2016   Producer - Property & Casualty   179   99   55%     Insurance Systems of Alabama - 2017   Producer - Property & Casualty   179   99   55%     Insurance Systems of Alabama - 2017   Producer - Property & Casualty   179   99   67%     Producer - Property &	Insurance Systems of Alabama Total 2022		12	6	50%
Producer - Personal Lines   1   1   100%   Producer - Personal Lines   1   1   100%   Producer - Property & Casualty   46   23   55%   105%	Insurance Systems of Alabama 2021	Producer - Life	3	2	67%
Producer - Property & Casualty		Producer - Life & Health	30	14	47%
Insurance Systems of Alabama Total 2021         Producer - Health         2         2         100%           Insurance Systems of Alabama 2020         Producer - Life         4         3         75%           Producer - Life & Health         42         23         55%           Producer - Personal Lines         1         1         100%           Insurance Systems of Alabama Total 2020         96         52         54%           Insurance Systems of Alabama 2019         Producer - Health         5         3         60%           Producer - Life & Health         60         36         60%		Producer - Personal Lines	1	1	100%
Insurance Systems of Alabama 2020		Producer - Property & Casualty	46	23	50%
Producer - Life	Insurance Systems of Alabama Total 2021		80	40	50%
Producer - Life         4         3         75%           Producer - Life & Health         42         23         55%           Producer - Personal Lines         1         1         100%           Producer - Property & Casualty         47         23         49%           Insurance Systems of Alabama Total 2020         96         52         54%           Insurance Systems of Alabama 2019         Producer - Health         5         3         60%           Producer - Life & Health         60         36         60%	Insurance Systems of Alabama 2020	Producer - Health	2	2	100%
Producer - Life & Health         42         23         55%           Producer - Personal Lines         1         1         100%           Producer - Property & Casualty         47         23         49%           Insurance Systems of Alabama Total 2020         Producer - Health         5         3         60%           Producer - Life         17         12         71%         7         12         71%           Producer - Life & Health         60         36         60%		Producer - Life			
Producer - Property & Casualty		Producer - Life & Health	42		
Insurance Systems of Alabama Total 2020         Producer - Health         5         3         60%           Insurance Systems of Alabama 2019         Producer - Life         17         12         71%           Producer - Life & Health         60         36         60%           Producer - Personal Lines         7         4         57%           Producer - Property & Casualty         125         61         49%           Insurance Systems of Alabama Total 2019         Producer - Health         6         1         17%           Producer - Life & Health         99         70         71%           Producer - Life & Health         99         70         71%           Producer - Life & Health         99         70         71%           Producer - Personal Lines         10         5         50%           Producer - Property & Casualty         179         99         55%           Insurance Systems of Alabama Total 2018         338         197         58%           Insurance Systems of Alabama 2017         Producer - Casualty         3         2         67%           Producer - Life & Health         4         3         75%           Producer - Life & Health         4         3         75%					100%
Insurance Systems of Alabama Total 2019         Producer - Health         5         3         60%           Producer - Life         17         12         71%           Producer - Life & Health         60         36         60%           Producer - Life & Health         60         36         60%           Producer - Personal Lines         7         4         57%           Producer - Property & Casualty         125         61         49%           Insurance Systems of Alabama Total 2019         Producer - Health         6         1         17%           Producer - Life & Health         99         70         71%           Producer - Life & Health         99         70         71%           Producer - Life & Health         99         70         71%           Producer - Personal Lines         10         5         50%           Producer - Property & Casualty         179         99         55%           Insurance Systems of Alabama Total 2018         33         197         58%           Insurance Systems of Alabama 2017         Producer - Casualty         3         2         67%           Producer - Life & Health         4         3         75%           Producer - Life & Healt		Producer - Property & Casualty	47	23	49%
Producer - Life	Insurance Systems of Alabama Total 2020		96	52	54%
Producer - Life & Health         60         36         60%           Producer - Personal Lines         7         4         57%           Producer - Property & Casualty         125         61         49%           Insurance Systems of Alabama - 2018         Producer - Health         6         1         17%           Producer - Life         Health         99         70         71%           Producer - Life & Health         99         70         71%           Producer - Personal Lines         10         5         50%           Producer - Property         6         3         50%           Producer - Property & Casualty         179         99         55%           Insurance Systems of Alabama - 2017         Producer - Casualty         3         2         67%           Producer - Health         4         3         75%           Producer - Life         Health         4         3         75%           Producer - Life & Health         4         3         75%           Producer - Life & Health         147         99         67%           Producer - Personal Lines         12         5         42%           Producer - Property         7         2         29%	Insurance Systems of Alabama 2019	Producer - Health	5	3	60%
Producer - Personal Lines         7         4         57%           Producer - Property & Casualty         125         61         49%           Insurance Systems of Alabama Total 2019         214         116         54%           Insurance Systems of Alabama 2018         Producer - Health         6         1         17%           Producer - Life         38         19         50%           Producer - Life & Health         99         70         71%           Producer - Personal Lines         10         5         50%           Producer - Property & Casualty         179         99         55%           Insurance Systems of Alabama Total 2018         Producer - Casualty         3         19         58%           Insurance Systems of Alabama 2017         Producer - Casualty         3         2         67%           Producer - Life & Health         4         3         75%           Producer - Life & Health         44         3         75%           Producer - Life & Health         147         99         67%           Producer - Personal Lines         12         5         42%           Producer - Personal Lines         12         5         42%           Producer - Personal Line		Producer - Life	17	12	71%
Producer - Property & Casualty   125   61   49%     Insurance Systems of Alabama Total 2019   Producer - Health   6   1   17%     Producer - Life   38   19   50%     Producer - Life & Health   99   70   71%     Producer - Property   6   3   50%     Producer - Property & Casualty   179   99   55%     Insurance Systems of Alabama Total 2018   Producer - Casualty   3   2   67%     Producer - Health   4   3   75%     Producer - Life & Health   147   99   67%     Producer - Life & Health   147   99   67%     Producer - Life & Health   147   99   67%     Producer - Personal Lines   12   5   42%     Producer - Property   7   2   29%     Producer - Property & Casualty   215   124   58%     Producer - Property & Casualty   215   24   24     Producer - Property & Casualty   215   24   24     Producer - Property & Casualty   215   24   24     Produce		Producer - Life & Health	60	36	60%
Insurance Systems of Alabama Total 2019   Producer - Health   6   1   17%		Producer - Personal Lines	7	4	57%
Producer - Health   6   1   17%		Producer - Property & Casualty	125	61	49%
Producer - Life   38   19   50%	Insurance Systems of Alabama Total 2019		214	116	54%
Producer - Life & Health   99   70   71%	Insurance Systems of Alabama 2018	Producer - Health	6	1	17%
Producer - Personal Lines         10         5         50%           Producer - Property         6         3         50%           Producer - Property & Casualty         179         99         55%           Insurance Systems of Alabama 2018         338         197         58%           Producer - Casualty         3         2         67%           Producer - Health         4         3         75%           Producer - Life         43         29         67%           Producer - Life & Health         147         99         67%           Producer - Personal Lines         12         5         42%           Producer - Property         7         2         29%           Producer - Property & Casualty         215         124         58%		Producer - Life	38	19	50%
Producer - Property         6         3         50%           Insurance Systems of Alabama Total 2018         Producer - Casualty         338         197         58%           Insurance Systems of Alabama 2017         Producer - Casualty         3         2         67%           Producer - Health         4         3         75%           Producer - Life         43         29         67%           Producer - Life & Health         147         99         67%           Producer - Personal Lines         12         5         42%           Producer - Property         7         2         29%           Producer - Property & Casualty         215         124         58%		Producer - Life & Health	99	70	71%
Producer - Property & Casualty         179         99         55%           Insurance Systems of Alabama Total 2018         338         197         58%           Insurance Systems of Alabama 2017         Producer - Casualty         3         2         67%           Producer - Health         4         3         75%           Producer - Life         43         29         67%           Producer - Life & Health         147         99         67%           Producer - Personal Lines         12         5         42%           Producer - Property         7         2         29%           Producer - Property & Casualty         215         124         58%		Producer - Personal Lines	10	5	50%
Insurance Systems of Alabama Total 2018         338         197         58%           Insurance Systems of Alabama 2017         Producer - Casualty         3         2         67%           Producer - Health         4         3         75%           Producer - Life         43         29         67%           Producer - Life & Health         147         99         67%           Producer - Personal Lines         12         5         42%           Producer - Property         7         2         29%           Producer - Property & Casualty         215         124         58%		Producer - Property	6	3	50%
Producer - Casualty   3   2   67%		Producer - Property & Casualty	179	99	55%
Producer - Health       4       3       75%         Producer - Life       43       29       67%         Producer - Life & Health       147       99       67%         Producer - Personal Lines       12       5       42%         Producer - Property       7       2       29%         Producer - Property & Casualty       215       124       58%	Insurance Systems of Alabama Total 2018		338	197	58%
Producer - Life       43       29       67%         Producer - Life & Health       147       99       67%         Producer - Personal Lines       12       5       42%         Producer - Property       7       2       29%         Producer - Property & Casualty       215       124       58%	Insurance Systems of Alabama 2017	Producer - Casualty	3	2	67%
Producer - Life & Health         147         99         67%           Producer - Personal Lines         12         5         42%           Producer - Property         7         2         29%           Producer - Property & Casualty         215         124         58%		·	4		75%
Producer - Life & Health         147         99         67%           Producer - Personal Lines         12         5         42%           Producer - Property         7         2         29%           Producer - Property & Casualty         215         124         58%					
Producer - Personal Lines         12         5         42%           Producer - Property         7         2         29%           Producer - Property & Casualty         215         124         58%					
Producer - Property         7         2         29%           Producer - Property & Casualty         215         124         58%					
Producer - Property & Casualty 215 124 58%					
	Insurance Systems of Alabama Total 2017		431	264	61%

2023 Prelicensing Provider	Exam	Exams Given	Exams Passed	Exam Passing Ratio
Integrity School of Insurance 2023	Producer - Bail Bonds	2	0	0%
	Producer - Life & Health	3	3	100%
Integrity School of Insurance Total 2023		5	3	60%
Integrity School of Insurance 2022	Producer - Bail Bonds	2	0	0%
	Producer - Health	1	0	0%
	Producer - Life & Health	6	6	100%
Integrity School of Insurance Total 2022		9	6	67%
Integrity School of Insurance 2021	Producer - Health	2	2	100%
Integrity School of Insurance Total 2021		2	2	100%
Integrity School of Insurance 2020	Producer - Health	1	1	100%
	Producer - Life & Health	4	3	75%
Integrity School of Insurance Total 2020		5	4	80%
Integrity School of Insurance 2019	Producer - Bail Bonds	2	1	50%
	Producer - Life	1	0	0%
	Producer - Life & Health	5	4	80%
Integrity School of Insurance Total 2019		8	5	63%
Integrity School of Insurance 2018	Producer - Bail Bonds	6	1	17%
	Producer - Life & Health	11	9	82%
	Producer - Property & Casualty	1	1	100%
Integrity School of Insurance Total 2018		18	11	61%
Integrity School of Insurance 2017	Producer - Life & Health	5	3	60%
	Producer - Personal Lines	1	1	100%
Integrity School of Insurance Total 2017		6	4	67%

2023 Prelicensing Provider	Exam	Exams Given	Exams Passed	Exam Passing Ratio
Jefferson State Community College 2023	Producer - Life	19	7	44%
	Producer - Life & Health	16	7	44%
	Producer - Personal Lines	2	1	50%
	Producer - Property & Casualty	30	17	57%
Jefferson State Community College Total 2023		67	36	54%
Jefferson State Community College 2022	Producer - Life	2	2	100%
	Producer - Life & Health	24	15	63%
	Producer - Personal Lines	2	1	50%
	Producer - Property & Casualty	28	9	32%
Jefferson State Community College Total 2022		56	27	48%
Jefferson State Community College 2019	Producer - Health	1	0	0%
	Producer - Life	8	5	63%
	Producer - Life & Health	27	18	67%
	Producer - Personal Lines	3	2	67%
	Producer - Property	2	2	100%
	Producer - Property & Casualty	46	25	54%
Jefferson State Community College Total 2019		37	23	62%
Jefferson State Community College 2018	Producer - Life	3	1	33%
	Producer - Life & Health	10	8	80%
	Producer - Personal Lines	1	0	0%
	Producer - Property	2	1	50%
	Producer - Property & Casualty	12	6	50%
Jefferson State Community College Total 2018		28	16	57%

2023 Prelicensing Provider	Exam	Exams Given	Exams Passed	Exam Passing Ratio
Kaplan Financial Education 2023	Producer - Casualty	1	1	100%
	Producer - Health	36	28	78%
	Producer - Life	31	27	87%
	Producer - Life & Health	194	168	87%
	Producer - Personal Lines	80	28	35%
	Producer - Property & Casualty	219	119	54%
	Independent Adjuster - P&C with WC & Crop	1	0	0%
Kaplan Financial Education Total 2023		562	371	66%
Kaplan Financial Education 2022	Producer - Health	23	16	70%
	Producer - Life	22	18	82%
	Producer - Life & Health	168	137	82%
	Producer - Personal Lines	76	34	45%
	Producer - Property	2	1	50%
	Producer - Property & Casualty	185	106	57%
Kaplan Financial Education Total 2022		476	312	66%
Kaplan Financial Education 2021	Producer - Health	21	16	76%
	Producer - Life	25	20	80%
	Producer - Life & Health	158	121	77%
	Producer - Personal Lines	104	58	56%
	Producer - Property & Casualty	231	128	55%
	Independent Adjuster - P&C with WC & Crop	2	0	0%
	Independent Adjuster - Property & Casualty (P&C)	1	0	0%
Kaplan Financial Education Total 2021		542	343	63%
Kaplan Financial Education 2020	Producer - Casualty	2	1	50%
	Producer - Health	12	9	75%
	Producer - Life	8	6	75%
	Producer - Life & Health	90	68	76%
	Producer - Personal Lines	4	3	75%
	Producer - Property & Casualty	136	66	49%
Kaplan Financial Education Total 2020		252	153	61%
Kaplan Financial Education 2019	Producer - Health	26	17	65%
	Producer - Life	15	13	87%
	Producer - Life & Health	138	116	84%
	Producer - Personal Lines	1	1	100%
	Producer - Property & Casualty	164	106	65%
Kaplan Financial Education Total 2019		344	253	74%
Kaplan Financial Education 2018	Producer - Health	23	15	65%
	Producer - Life	16	14	88%
	Producer - Life & Health	183	127	69%
	Producer - Personal Lines	4	3	75%
	Producer - Property & Casualty	161	86	53%
Kaplan Financial Education Total 2018		387	245	63%

2023 Prelicensing Provider (Con't)	Exam	Exams Given	Exams Passed	Exam Passing Ratio
Kaplan Financial Education 2017	Producer - Casualty	1	1	100%
	Producer - Health	20	12	60%
	Producer - Life	6	6	100%
	Producer - Life & Health	128	98	77%
	Producer - Personal Lines	1	1	100%
	Producer - Property & Casualty	117	67	57%
	Independent Adjuster - P&C with WC & Crop	1	0	0%
Kaplan Financial Education Total 2017		274	185	68%

2023 Prelicensing Provider	Exam	Exams Given	Exams Passed	Exam Passing Ratio
The License Coach 2023	Producer - Life	2	0	0%
	Producer - Life & Health	1	0	0%
The License Coach Total 2023		3	0	0%
The License Coach 2022	Producer - Health	1	1	100%
	Producer - Life	8	6	75%
	Producer - Life & Health	11	7	64%
	Title Insurance Agent	1	1	100%
The License Coach Total 2022		21	15	71%
The License Coach 2021	Producer - Health	1	1	100%
	Producer - Life	30	22	73%
	Producer - Life & Health	49	27	55%
	Producer - Personal Lines	2	0	0%
The License Coach Total 2021		82	50	61%
The License Coach 2020	Producer - Life	12	8	67%
	Producer - Life & Health	26	19	73%
The License Coach Total 2020		38	27	71%
The License Coach Total 2020 The License Coach 2019	Producer - Health	1	1	100%
	Producer - Life	7	7	100%
ne License Coach 2020 ne License Coach Total 2020 ne License Coach 2019 ne License Coach Total 2019	Producer - Life & Health	49	28	57%
The License Coach Total 2019		57	36	63%
The License Coach 2018	Producer - Health	1	0	0%
	Producer - Life	60	36	60%
	Producer - Life & Health	74	50	68%
The License Coach Total 2018		135	86	64%
The License Coach 2017	Producer - Health	6	5	83%
	Producer - Life	51	30	59%
	Producer - Life & Health	90	50	56%
The License Coach Total 2017		147	85	58%

2023 Prelicensing Provider	Exam	Exams Given	Exams Passed	Exam Passing Ratio
Mogul School of Business 2023	Producer - Life & Health	1	0	0%
	Title Insurance Agent	15	8	53%
Mogul School of Business Total 2023		16	8	50%
Mogul School of Business 2022	Title Insurance Agent	12	6	50%
Mogul School of Business Total 2022		12	6	50%
Mogul School of Business 2021	Title Insurance Agent	10	5	50%
Mogul School of Business Total 2021		10	5	50%
Mogul School of Business 2020	Title Insurance Agent	3	2	67%
Mogul School of Business Total 2020		3	2	67%

2023 Prelicensing Provider	Exam	Exams Given	Exams Passed	Exam Passing Ratio
Norris Insurance Licensing 2023	Producer - Health	12	6	50%
	Producer - Life	2	2	100%
	Producer - Life & Health	8	6	75%
	Producer - Personal Lines	12	7	58%
	Producer - Property & Casualty	22	14	64%
	Independent Adjuster - Property & Casualty (P&C)	1	0	0%
Norris Insurance Licensing Total 2023		57	35	61%
Norris Insurance Licensing 2022	Producer - Life & Health	1	1	100%
	Producer - Personal Lines	24	10	42%
	Producer - Property & Casualty	16	8	50%
Norris Insurance Licensing Total 2022		41	19	46%
Norris Insurance Licensing 2021	Producer - Life & Health	1	1	100%
	Producer - Property & Casualty	9	6	67%
Norris Insurance Licensing Total 2021		10	7	70%
Norris Insurance Licensing 2020	Producer - Life & Health	3	2	67%
	Producer - Property & Casualty	2	2	100%
Norris Insurance Licensing Total 2020		5	4	80%

2023 Prelicensing Provider	Exam	Exams Given	Exams Passed	Exam Passing Ratio
Pre-License School of Insurance 2023	Producer - Life	10	Exams   Passed   Passin   Ration	50%
	Producer - Life & Health	1	0	0%
	Producer - Personal Lines	1	0	0%
	Producer - Property & Casualty	17	6	35%
Pre-License School of Insurance Total 2023		29	11	38%
Pre-License School of Insurance 2022	Producer - Casualty	2	Exams Passed Pass Rat  5 0 0 0 6 11 1 7 1 0 6 15 1 4 3 11 9 28 3 1 2 0 16	50%
	Producer - Life	10	7	70%
	Producer - Life & Health	4	1	25%
	Producer - Personal Lines	1	0	0%
	Producer - Property & Casualty	12	6	50%
Pre-License School of Insurance Total 2022		29	15	52%
Pre-License School of Insurance 2021	Producer - Health	1	1	100%
	Producer - Life	6	4	67%
	Producer - Life & Health	3	3	100%
	Producer - Personal Lines	11	11	100%
	Producer - Property & Casualty	24	9	38%
Pre-License School of Insurance Total 2021		45	28	62%
Pre-License School of Insurance 2020	Producer - Casualty	6	3	50%
	Producer - Health	1	1	100%
	Producer - Life	3	2	67%
	Producer - Life & Health	2	0	0%
	Producer - Personal Lines	22	16	73%
	Producer - Property & Casualty	7	2	29%
Pre-License School of Insurance Total 2020		41		59%

2023 Prelicensing Provider	Exam	Exams Given	Exams Passed	Exam Passing Ratio
Primerica Life Insurance Company 2023	Producer - Life	412	222	54%
Primerica Life Insurance Company Total 2023		412	222	54%
Primerica Life Insurance Company 2022	Producer - Life	357	181	51%
	Producer - Life & Health	1	0	0%
Primerica Life Insurance Company Total 2022		358	181	51%
Primerica Life Insurance Company 2021	Producer - Life	323	185	57%
	Producer - Life & Health	3	2	67%
Primerica Life Insurance Company Total 2021		326	187	57%
Primerica Life Insurance Company 2020	Producer - Life	198	115	58%
	Producer - Life & Health	1	1	100%
Primerica Life Insurance Company Total 2020		199	116	58%
Primerica Life Insurance Company 2019	Producer - Life	382	189	49%
	Producer - Property & Casualty	1	0	0%
Primerica Life Insurance Company Total 2019		383	189	49%
Primerica Life Insurance Company 2018	Producer - Life	353	191	54%
Primerica Life Insurance Company Total 2018		353	191	54%
Primerica Life Insurance Company 2017	Producer - Health	1	0	0%
	Producer - Life	370	196	53%
	Producer - Life & Health	1	1	100%
Primerica Life Insurance Company Total 2017		372	197	53%

2023 Prelicensing Provider	Exam	Exams Given	Exams Passed	Exam Passing Ratio
Professional Insurance Agents 2023	Producer - Life	1	0	0%
Professional Insurance Agents Total 2023		1	0	0%
Professional Insurance Agents of AL Inc 2021	Producer - Life	2	1	50%
	Producer - Life & Health	1	0	0%
	Producer - Property & Casualty	1	1	100%
Professional Insurance Agents of AL Inc Total 2021		5	2	50%
Professional Insurance Agents of AL Inc 2018	Producer - Life	1	1	100%
	Producer - Life & Health	1	1	100%
Professional Insurance Agents of AL Inc Total 2018		2	2	100%

2023 Prelicensing Provider	Exam	Exams Given	Exams Passed	Exam Passing Ratio
R S Thomas Training Associates Inc 2023	Producer - Life	2	2	100%
	Producer - Life & Health	6	6	100%
	Producer - Property & Casualty	1	1	100%
	Independent Adjuster - Property & Casualty (P&C)	1	0	0%
R S Thomas Training Associates Inc Total 2023		10	9	90%
R S Thomas Training Associates Inc 2022	Producer - Life & Health	12	5	42%
	Producer - Property & Casualty	5	3	60%
R S Thomas Training Associates Inc Total 2022		17	8	47%
R S Thomas Training Associates Inc 2021	Producer - Property & Casualty	2	1	50%
	Independent Adjuster - P&C with WC & Crop	1	0	0%
	Independent Adjuster - Property & Casualty (P&C)	3	1	33%
R S Thomas Training Associates Inc Total 2021		6	2	33%
R S Thomas Training Associates Inc 2019	Producer - Life	1	0	0%
	Independent Adjuster - P&C with WC & Crop	2	0	0%
	Independent Adjuster - Property & Casualty (P&C)	1	1	100%
R S Thomas Training Associates Inc Total 2019		4	1	25%
R S Thomas Training Associates Inc 2018	Producer - Property & Casualty	2	1	50%
R S Thomas Training Associates Inc Total 2018		2	1	50%
R S Thomas Training Associates Inc 2017	Producer - Personal Lines	1	1	100%
	Producer - Property & Casualty	1	0	0%
R S Thomas Training Associates Inc Total 2017		2	1	50%

2023 Prelicensing Provider	Exam	Exams Given	Exams Passed	Exam Passing Ratio
Securities Training Corporation 2023	Producer - Life & Health	2	2	100%
Securities Training Corporation Total 2023		2	2	100%
Securities Training Corporation 2022	Producer - Life & Health	19	18	95%
Securities Training Corporation Total 2022		19	18	95%
Securities Training Corporation 2021	Producer - Life & Health	14	12	86%
Securities Training Corporation Total 2021		14	12	86%
Securities Training Corporation 2020	Producer - Life & Health	4	4	100%
Securities Training Corporation Total 2020		4	4	100%
Securities Training Corporation 2019	Producer - Life & Health	5	4	80%
Securities Training Corporation Total 2019		5	4	80%
Securities Training Corporation 2017	Producer - Life & Health	3	2	67%
Securities Training Corporation Total 2017		3	2	67%

2023 Prelicensing Provider	Exam	Exams Given	Exams Passed	Exam Passing Ratio
Southeast Land Title Association 2023	Title Insurance Agent	35	35	100%
Southeast Land Title Association Total 2023		35	35	100%
Southeast Land Title Association 2022	Title Insurance Agent	55	46	84%
Southeast Land Title Association Total 2022		55	46	84%
The Koogler Group 2021	Title Insurance Agent	48	40	83%
The Koogler Group Total 2021		48	40	83%
The Koogler Group 2020	Title Insurance Agent	23	22	96%
The Koogler Group Total - 2020		23	22	96%
The Koogler Group 2019	Title Insurance Agent	32	31	97%
The Koogler Group Total 2019		32	31	97%
The Koogler Group 2018	Title Insurance Agent	29	27	93%
The Koogler Group Total 2018		29	27	93%
The Koogler Group 2017	Title Insurance Agent	43	39	91%
The Koogler Group Total 2017		43	39	91%

2023 Prelicensing Provider	Exam	Exams Given	Exams Passed	Exam Passing Ratio
The Trinity Life Group 2023	Producer - Property & Casualty	4	1	25%
The Trinity Life Group Total 2023		4	1	25%
The Trinity Life Group 2017	Producer - Life	3	0	0%
	Producer - Life & Health	2	1	50%
The Trinity Life Group Total 2017		5	1	20%

2023 Prelicensing Provider	Exam	Exams Given	Exams Passed	Exam Passing Ratio
Troy University - Dothan 2023	Producer - Life & Health	22	12	55%
	Producer - Property & Casualty	65	40	62%
Troy University - Dothan Total 2023		87	52	60%
Troy University - Dothan 2022	Producer - Life & Health	5	3	60%
	Producer - Property & Casualty	20	9	45%
Troy University - Dothan Total 2022		25	12	48%
Troy University - Dothan 2021	Producer - Casualty	3	0	0%
	Producer - Life & Health	6	5	83%
	Producer - Personal Lines	2	2	100%
	Producer - Property	1	0	0%
	Producer - Property & Casualty	31	8	26%
Troy University - Dothan Total 2021		43	15	35%
Troy University - Dothan 2020	Producer - Health	1	1	100%
	Producer - Life	1	1	100%
	Producer - Life & Health	14	8	57%
	Producer - Property & Casualty	23	20	87%
Troy University - Dothan Total 2020		39	30	77%
Troy University - Dothan 2019	Producer - Life & Health	31	18	58%
	Producer - Property & Casualty	19	12	63%
Troy University - Dothan Total 2019		50	30	60%
Troy University - Dothan 2018	Producer - Life	1	1	100%
	Producer - Life & Health	40	29	73%
	Producer - Property & Casualty	82	60	73%
Troy University - Dothan Total 2018		123	90	73%
Troy University - Dothan 2017	Producer - Casualty	1	1	100%
	Producer - Life & Health	7	7	100%
	Producer - Personal Lines	2	1	50%
	Producer - Property & Casualty	23	17	74%
Troy University - Dothan Total 2017		33	26	79%

Producer - Life         2         2         1           Producer - Life & Health         50         28           Producer - Personal Lines         2         2         2           Producer - Property & Casualty         136         82           Troy University - Troy Total 2022         191         115           Troy University - Troy 2021         Producer - Health         1         1         1	
Producer - Personal Lines         2         1           Producer - Property & Casualty         110         78           Troy University - Troy Total 2023         141         96           Troy University - Troy 2022         Producer - Health         1	50%
Producer - Property & Casualty         110         78           Troy University - Troy Total 2023         141         96           Troy University - Troy 2022         Producer - Health         1         1         1           Producer - Life         2         2         2         2           Producer - Life & Health         50         28         2         1         1         1         5         3         2         1         1         1         1         1         1         1         1         1         1	59%
Troy University - Troy Total 2023         141         96           Troy University - Troy 2022         Producer - Health         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         2 <td>50%</td>	50%
Troy University - Troy 2022       Producer - Health       1       2 <t< td=""><td>71%</td></t<>	71%
Producer - Life         2         2         1           Producer - Life & Health         50         28           Producer - Personal Lines         2         2         2           Producer - Property & Casualty         136         82           Troy University - Troy Total 2022         191         115           Troy University - Troy 2021         Producer - Health         1         1         1           Producer - Life         1         1         1         1           Producer - Life & Health         46         32	68%
Producer - Life & Health         50         28           Producer - Personal Lines         2         2         1           Producer - Property & Casualty         136         82           Troy University - Troy Total 2022         191         115           Troy University - Troy 2021         Producer - Health         1         1         1           Producer - Life         1         1         1         1           Producer - Life & Health         46         32	100%
Producer - Personal Lines         2         2         1           Producer - Property & Casualty         136         82           Troy University - Troy Total 2022         191         115           Troy University - Troy 2021         Producer - Health         1         1         1           Producer - Life         1         1         1         1           Producer - Life & Health         46         32	100%
Producer - Property & Casualty         136         82           Troy University - Troy Total 2022         191         115           Troy University - Troy 2021         Producer - Health         1         1         1           Producer - Life         1         1         1         1           Producer - Life & Health         46         32	56%
Troy University - Troy Total 2022       191       115         Troy University - Troy 2021       Producer - Health       1       1       1         Producer - Life       1       1       1       1         Producer - Life & Health       46       32	100%
Troy University - Troy 2021         Producer - Health         1<	60%
Producer - Life         1         1         1           Producer - Life & Health         46         32	60%
Producer - Life & Health 46 32	100%
	100%
Producer - Property & Casualty 117 84	70%
	72%
Troy University - Troy Total 2021 165 118	72%
Troy University - Troy 2020 Producer - Life & Health 43 29	67%
Producer - Property & Casualty 58 36	62%
Troy University - Troy Total 2020 101 65	64%
Troy University - Troy 2019 Producer - Life & Health 25 14	56%
Producer - Property & Casualty 41 29	71%
Troy University - Troy Total 2019 66 43	65%
Troy University - Troy 2018 Producer - Life & Health 9 8	89%
Producer - Property & Casualty 31 17	55%
Troy University - Troy Total 2018 40 25	63%
Troy University - Troy 2017 Producer - Life & Health 16 12	75%
Producer - Personal Lines 1 0	0%
Producer - Property & Casualty 27 18	67%
Troy University - Troy Total 2017 44 30	68%

Producer - Casualty	2023 Prelicensing Provider	Exam	Exams Given	Exams Passed	Exam Passing Ratio
Producer - Health	The University of Alabama 2023	Producer - Bail Bonds	8	3	38%
Producer - Ufe		Producer - Casualty	3	1	33%
Producer - Life & Health		Producer - Health	2	2	100%
Producer - Personal Lines					
Producer - Property					
Producer - Property & Casualty   155   90   68%   156   158   15					
The University of Alabama - 2022         Producer - Bail Bonds         9         4         44%           Producer - Life         1         1         100%           Producer - Life Producer - Life Health         15         4         20%           Producer - Life A Health         15         4         40%           Producer - Personal Lines         9         4         44%           Producer - Property & Casualty         157         92         59%           The University of Alabama Total - 2022         234         144         62%           The University of Alabama Total - 2022         Producer - Bail Bonds         11         5         45%           The University of Alabama Total - 2021         Producer - Bail Bonds         11         5         45%           The University of Alabama Total - 2021         Producer - Bail Bonds         11         8         75%           The University of Alabama Total - 2021         Producer - Life A Health         17         16         95%           The University of Alabama Total - 2020         Producer - Bail Bonds         11         8         75%           The University of Alabama Total - 2020         Producer - Life & Health         1         1         100%           The University of Alabama Total - 2020			•		
Producer - Bail Bonds   9   4   44%   100	The University of Alahama Total 2023	Producer - Property & Casualty			
Producer - Life   1					
Producer - Life & Health   57   42   74%   7	The University of Alabama 2022				
Producer - Personal Lines					
Producer - Property & Casualty   157   29   59%   156   1					
Producer - Property & Casualty         157         92         50%           The University of Alabama Total - 2022         Producer - Bail Bonds         11         5         45%           The University of Alabama - 2021         Producer - Life & Health         47         3         70%           Producer - Life & Health         47         37         70%           The University of Alabama Total - 2021         171         109         64%           The University of Alabama - 2020         Producer - Bail Bonds         11         8         73%           Producer - Life & Health         17         16         9         64%           Producer - Life & Health         17         16         9         64%           Producer - Life & Health         17         16         9         66         75%           The University of Alabama - 2020         Producer - Property & Casualty         10         9         90%           The University of Alabama - 2019         Producer - Bail Bonds         10         9         90%           The University of Alabama - 2019         Producer - Life & Health         1         1         100%           The University of Alabama - 2019         Producer - Bail Bonds         1         4         67%					
The University of Alabama Total - 2022         234         144         62%           The University of Alabama - 2021         Producer - Bail Bonds         11         5         45%           Producer - Life & Health         5         2         40%           Producer - Life & Health         47         37         79%           Producer - Property & Casualty         108         65         60%           The University of Alabama - 2020         Producer - Bail Bonds         111         8         73%           Producer - Life & Health         17         16         94%           Producer - Life & Health         17         16         94%           Producer - Life & Health         17         16         94%           The University of Alabama - 2020         Producer - Property & Casualty         8         67         76%           The University of Alabama - 2019         Producer - Bail Bonds         11         1         100%           Producer - Life & Health         1         1         100%         96%           Producer - Property & Casualty         48         30         63%           Producer - Property & Casualty         48         30         63%           Producer - Property & Casualty         48 <t< td=""><td></td><td></td><td></td><td></td><td></td></t<>					
Producer - Life	The University of Alabama Total 2022	Troduction Troporty & Substanty			
Producer - Life & Health         47         37         79%           Producer - Property & Casualty         108         65         60%           The University of Alabama Total 2021         Producer - Bail Bonds         11         8         73%           Producer - Life & Health         17         16         94%           Producer - Life & Health         17         16         94%           The University of Alabama Total 2020         Producer - Bail Bonds         10         9         90%           Producer - Bail Bonds         10         9         90%           Producer - Bail Bonds         10         9         90%           Producer - Health         1         1         100%           Producer - Life & Health         20         13         65%           Producer - Life & Health         20         13         65%           Producer - Property & Casualty         48         30         63%           The University of Alabama Total 2019         Producer - Bail Bonds         12         3         25%           Producer - Bail Bonds         12         3         25%         2	The University of Alabama 2021	Producer - Bail Bonds	11	5	45%
Producer - Property & Casualty         108         65         60%           The University of Alabama Total 2021         Producer - Bail Bonds         11         8         73%           The University of Alabama 2020         Producer - Life & Health         17         16         94%           Producer - Life & Health         17         16         94%           Producer - Property & Casualty         52         37         71%           The University of Alabama Total 2020         Producer - Bail Bonds         10         9         90%           Producer - Bail Bonds         10         9         90%           Producer - Life Mealth         1         1         100%           Producer - Life & Health         20         13         65%           Producer - Property & Casualty         48         30         63%           The University of Alabama Total 2019         Producer - Property & Casualty (P&C)         1         0         0%           The University of Alabama Total 2018         Producer - Bail Bonds         12         3         25%           Producer - Life & Health         23         18         78%           Producer - Property & Casualty         45         21         47%		Producer - Life	5	2	40%
The University of Alabama Total 2020         Producer - Bail Bonds         111         8         73%           Producer - Life         8         6         75%           Producer - Life & Health         17         16         94%           Producer - Life & Health         17         16         94%           The University of Alabama Total 2020         8         67         76%           The University of Alabama 2019         Producer - Bail Bonds         10         9         90%           Producer - Health         1         1         100%           Producer - Life & Health         1         1         100%           Producer - Health         1         1         100%           Producer - Life & Health         20         13         65%           Producer - Property & Casualty         48         30         63%           The University of Alabama Total 2019         81         54         67%           The University of Alabama Total 2019         Producer - Bail Bonds         12         3         25%           Producer - Life & Health         23         13         7%         7%           The University of Alabama 2018         7         5         71%           Produ		Producer - Life & Health	47	37	79%
The University of Alabama 2020         Producer - Bail Bonds         11         8         73%           Producer - Life         8         6         75%           Producer - Life & Health         17         16         94%           Producer - Property & Casualty         52         37         71%           The University of Alabama 2019         Producer - Bail Bonds         10         9         90%           Producer - Health         1         1         100%         100%         10         9         90%           Producer - Life         1         1         100%         6%		Producer - Property & Casualty	108	65	60%
Producer - Life         8         6         75%           Producer - Life & Health         17         16         94%           Producer - Property & Casualty         52         37         71%           The University of Alabama - 2019         Producer - Bail Bonds         10         9         90%           Producer - Health         1         1         100%         10         9         90%           Producer - Life         1         1         100%         10         9         90%           Producer - Life & Health         1         1         100%         10         9         90%           Producer - Life & Health         20         13         65%	The University of Alabama Total 2021		171	109	64%
Producer - Life & Health         17         16         94%           Producer - Property & Casualty         52         37         71%           The University of Alabama - 2019         Producer - Bail Bonds         10         9         90%           Producer - Health         1         1         100%           Producer - Life         1         1         100%           Producer - Life & Health         20         13         65%           Producer - Property & Casualty         48         30         63%           Producer - Property & Casualty (P&C)         1         0         0%           The University of Alabama - 2019         81         54         67%           The University of Alabama - 2018         Producer - Bail Bonds         12         3         25%           Producer - Life & Health         23         18         78%           Producer - Property & Casualty         45         21         47%           The University of Alabama - 2018         Producer - Bail Bonds         7         5         71%           The University of Alabama - 2017         Producer - Bail Bonds         7         5         71%           Producer - Life & Health         15         10         67%	The University of Alabama 2020	Producer - Bail Bonds	11	8	73%
Producer - Property & Casualty   52   37   71%   76%		Producer - Life	8	6	75%
The University of Alabama Total 2020         88         67         76%           The University of Alabama 2019         Producer - Bail Bonds         10         9         90%           Producer - Health         1         1         100%           Producer - Life         1         1         100%           Producer - Life & Health         20         13         65%           Producer - Property & Casualty         48         30         63%           Independent Adjuster - Property & Casualty (P&C)         1         0         0%           The University of Alabama 2018         Producer - Bail Bonds         12         3         25%           Producer - Life & Health         23         18         78%           Producer - Property & Casualty         45         21         47%           The University of Alabama 2018         7         5         71%           The University of Alabama 2017         Producer - Bail Bonds         7         5         71%           Producer - Life         Health         15         10         67%           Producer - Life         Health         15         10         67%           Producer - Life         Health         15         10         67%		Producer - Life & Health	17	16	94%
The University of Alabama 2019         Producer - Bail Bonds         10         9         90%           Producer - Health         1         1         100%           Producer - Life         1         1         100%           Producer - Life & Health         20         13         65%           Producer - Property & Casualty         48         30         63%           Producer - Property & Casualty (P&C)         1         0         0%           The University of Alabama 2018         Producer - Bail Bonds         12         3         25%           Producer - Life & Health         23         18         78%           Producer - Property & Casualty         45         21         47%           The University of Alabama 2018         Producer - Property & Casualty         45         21         47%           The University of Alabama 2018         Producer - Bail Bonds         7         5         71%           Producer - Life & Health         3         3         100%           Producer - Life & Health         15         10         67%           Producer - Property & Casualty         15         10         67%           Producer - Property & Casualty         15         10         67%		Producer - Property & Casualty	52	37	71%
Producer - Health   1   1   100%	The University of Alabama Total 2020		88	67	76%
Producer - Life         1         1         100%           Producer - Life & Health         20         13         65%           Producer - Property & Casualty         48         30         63%           Independent Adjuster - Property & Casualty (P&C)         1         0         0%           The University of Alabama 2019         81         54         67%           Producer - Bail Bonds         12         3         25%           Producer - Life & Health         23         18         78%           Producer - Property & Casualty         45         21         47%           The University of Alabama Total 2018         80         42         53%           The University of Alabama 2017         Producer - Bail Bonds         7         5         71%           Producer - Life         Health         15         10         67%           Producer - Personal Lines         2         1         50%           Producer - Property & Casualty         19         9         47%	The University of Alabama 2019	Producer - Bail Bonds	10	9	90%
Producer - Life & Health         20         13         65%           Producer - Property & Casualty         48         30         63%           The University of Alabama Total 2019         81         54         67%           The University of Alabama 2018         Producer - Bail Bonds         12         3         25%           Producer - Life & Health         23         18         78%           Producer - Property & Casualty         45         21         47%           The University of Alabama Total 2018         Producer - Bail Bonds         7         5         71%           Producer - Life         Bail Bonds         7         5         71%           Producer - Life & Health         15         10         67%           Producer - Life & Health         15         10         67%           Producer - Personal Lines         2         1         50%           Producer - Property & Casualty         19         9         47%		Producer - Health	1	1	100%
Producer - Property & Casualty         48         30         63%           Independent Adjuster - Property & Casualty (P&C)         1         0         0%           The University of Alabama Total 2019         81         54         67%           The University of Alabama 2018         Producer - Bail Bonds         12         3         25%           Producer - Life & Health         23         18         78%           Producer - Property & Casualty         45         21         47%           The University of Alabama Total 2018         80         42         53%           The University of Alabama 2017         Producer - Bail Bonds         7         5         71%           Producer - Life         3         3         100%           Producer - Life & Health         15         10         67%           Producer - Personal Lines         2         1         50%           Producer - Property & Casualty         19         9         47%		Producer - Life	1	1	100%
Independent Adjuster - Property & Casualty (P&C)		Producer - Life & Health	20	13	65%
The University of Alabama Total 2019       81       54       67%         The University of Alabama 2018       Producer - Bail Bonds       12       3       25%         Producer - Life & Health       23       18       78%         Producer - Property & Casualty       45       21       47%         The University of Alabama Total 2018       80       42       53%         The University of Alabama 2017       Producer - Bail Bonds       7       5       71%         Producer - Life       3       3       100%         Producer - Life & Health       15       10       67%         Producer - Personal Lines       2       1       50%         Producer - Property & Casualty       19       9       47%		Producer - Property & Casualty	48	30	63%
The University of Alabama 2018  Producer - Bail Bonds Producer - Life & Health Producer - Property & Casualty  The University of Alabama Total 2018  Producer - Bail Bonds Producer - Property & Casualty  80 42 53%  Producer - Bail Bonds Producer - Bail Bonds Producer - Bail Bonds Producer - Life & Health Producer - Personal Lines Producer - Property & Casualty		Independent Adjuster - Property & Casualty (P&C)	1	0	0%
Producer - Life & Health   23   18   78%	The University of Alabama Total 2019		81	54	67%
Producer - Property & Casualty         45         21         47%           The University of Alabama Total 2018         80         42         53%           The University of Alabama 2017         Producer - Bail Bonds         7         5         71%           Producer - Life         3         3         100%           Producer - Life & Health         15         10         67%           Producer - Personal Lines         2         1         50%           Producer - Property & Casualty         19         9         47%	The University of Alabama 2018	Producer - Bail Bonds	12	3	25%
The University of Alabama Total 2018         80         42         53%           The University of Alabama 2017         Producer - Bail Bonds         7         5         71%           Producer - Life         3         3         100%           Producer - Life & Health         15         10         67%           Producer - Personal Lines         2         1         50%           Producer - Property & Casualty         19         9         47%		Producer - Life & Health	23	18	78%
The University of Alabama 2017       Producer - Bail Bonds       7       5       71%         Producer - Life       3       3       100%         Producer - Life & Health       15       10       67%         Producer - Personal Lines       2       1       50%         Producer - Property & Casualty       19       9       47%		Producer - Property & Casualty	45	21	47%
Producer - Life         3         3         100%           Producer - Life & Health         15         10         67%           Producer - Personal Lines         2         1         50%           Producer - Property & Casualty         19         9         47%	The University of Alabama Total 2018		80	42	53%
Producer - Life & Health         15         10         67%           Producer - Personal Lines         2         1         50%           Producer - Property & Casualty         19         9         47%	The University of Alabama 2017	Producer - Bail Bonds	7	5	71%
Producer - Personal Lines2150%Producer - Property & Casualty19947%		Producer - Life	3	3	100%
Producer - Property & Casualty 19 9 47%		Producer - Life & Health	15	10	67%
		Producer - Personal Lines	2	1	50%
The University of Alabama Total 2017 46 28 61%		Producer - Property & Casualty	19	9	47%
	The University of Alabama Total 2017		46	28	61%

2023 Prelicensing Provider	Exam	Exams Given	Exams Passed	Exam Passing Ratio
WebCE Inc 2023	Producer - Casualty	1	1	100%
	Producer - Health	14	9	64%
	Producer - Life	20	15	75%
	Producer - Life & Health	37	26	70%
	Producer - Personal Lines	9	5	56%
	Producer - Property & Casualty	78	31	40%
WebCE Inc Total 2023		159	87	55%
WebCE Inc 2022	Producer - Casualty	2	1	50%
	Producer - Health	10	5	50%
	Producer - Life	25	22	88%
	Producer - Life & Health	47	33	70%
	Producer - Personal Lines	3	2	67%
	Producer - Property	1	1	100%
	Producer - Property & Casualty	60	31	52%
WebCE Inc Total 2022		148	95	64%
PRELICENSE.COM, a service of WebCE 2021	Producer - Casualty	4	3	75%
	Producer - Health	5	3	60%
	Producer - Life	28	21	75%
	Producer - Life & Health	30	24	80%
	Producer - Personal Lines	5	2	40%
	Producer - Property & Casualty	42	26	62%
	Independent Adjuster - Property & Casualty (P&C)	1	0	0%
PRELICENSE.COM, a service of WebCE Total 2021		115	79	69%
PRELICENSE.COM, a service of WebCE 2020	Producer - Health	10	5	50%
	Producer - Life	12	9	75%
	Producer - Life & Health	24	14	58%
	Producer - Property & Casualty	23	11	48%
PRELICENSE.COM, a service of WebCE Total 2020		69	39	57%
PRELICENSE.COM, a service of WebCE 2019	Producer - Casualty	1	1	100%
	Producer - Health	5	4	80%
	Producer - Life	14	11	79%
	Producer - Life & Health	29	25	86%
	Producer - Property & Casualty	20	11	55%
PRELICENSE.COM, a service of WebCE Total 2019		69	52	75%
PRELICENSE.COM, a service of WebCE 2018	Producer - Casualty	4	3	75%
	Producer - Health	1	1	100%
	Producer - Life	7	6	86%
	Producer - Life & Health	14	12	86%
	Producer - Personal Lines	3	2	67%
	Producer - Property	2	1	50%
	Producer - Property & Casualty	36	14	39%
PRELICENSE.COM, a service of WebCE Total 2018		67	39	58%

2023 Prelicensing Provider (Con't)	Exam	Exams Given	Exams Passed	Exam Passing Ratio
PRELICENSE.COM, a service of WebCE 2017	Producer - Health	13	11	85%
	Producer - Life	9	7	78%
	Producer - Life & Health	55	40	73%
	Producer - Property	1	1	100%
	Producer - Property & Casualty	31	13	42%
PRELICENSE.COM, a service of WebCE Total 2017		109	72	66%

2023 Prelicensing Provider	Exam	Exams Given	Exams Passed	Exam Passing Ratio
XCEL Solutions LLC 2023	Producer - Health	132	91	69%
	Producer - Life	1808	1089	60%
	Producer - Life & Health	380	257	68%
	Producer - Personal Lines	5	2	40%
	Producer - Property & Casualty	95	51	54%
XCEL Solutions LLC Total 2023		2420	1490	62%
XCEL Solutions LLC 2022	Producer - Health	266	153	58%
	Producer - Life	332	212	64%
	Producer - Life & Health	1433	852	59%
	Producer - Personal Lines	3	2	67%
	Producer - Property & Casualty	54	21	39%
XCEL Solutions LLC Total 2022		2088	1240	59%
XCEL Solutions LLC 2021	Producer - Health	44	32	73%
	Producer - Life	295	193	65%
	Producer - Life & Health	1311	773	59%
	Producer - Property & Casualty	38	12	32%
XCEL Solutions LLC Total 2021		1688	1010	60%
XCEL Solutions LLC 2020	Producer - Health	51	32	63%
	Producer - Life	92	67	73%
	Producer - Life & Health	650	431	66%
	Producer - Property & Casualty	3	2	67%
XCEL Solutions LLC Total 2020		796	532	67%
XCEL Solutions LLC 2019	Producer - Health	147	83	56%
	Producer - Life	85	61	72%
	Producer - Life & Health	1080	685	63%
XCEL Solutions LLC Total 2019		1312	829	63%
XCEL Solutions LLC 2018	Producer - Health	6	6	100%
	Producer - Life	27	24	89%
	Producer - Life & Health	412	305	74%
XCEL Solutions LLC Total 2018		445	335	75%
XCEL Solutions LLC 2017	Producer - Health	17	9	53%
	Producer - Life	24	22	92%
	Producer - Life & Health	551	390	71%
XCEL Solutions LLC Total 2017		592	421	71%





